

# **ALDRYN JOHN D. CUEVAS**

To secure a challenging position in a reputable company to expand my learnings, knowledge and skills while making a significant contribution to the success of the company.

### LET'S WORK TOGETHER!

Mobile No.: 0582405329/0527296519

Email: cuevasaldryn 36@amail.com

Visa Expiry: 15/04/2024

#### SKILLS

- Time Management
- Communication skill
- Computer Literate(MS Word, MS Excel)
- Multitasking
- Ability to work under pressure
- Interpersonal skill
- Sales skill
- Organization skill
- Self-motivated
- Ability to work in a Team
- Basic Designing (Canva. Capcut)
- Able to adapt oneself to new surroundings to make suitable change to fit new conditions

#### PERSONAL INFORMATION

Date of Birth: 28/05/2000

Marital Status: Single

Height: 5"11

Weight: 94kgs

Nationality: Filipino

Languages Known: Tagalog & English

Hobbies: Personal Fitness

CHARACTER REFERENCES
Available upon request.

### **ACADEMIC HISTORY**

#### 2023

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION MAJOR IN MARKETING MANAGEMENT

#### 2019

SECONDARY SCHOOL, COLLEGE OF THE HOLY SPIRIT OF TARLAC

### **WORK EXPERIENCE:**

### DAS.CO CAFÉ & DA.SCOOP, DIGITAL MARKETER SEPT 2023 - FEB 2024

- Managing digital marketing campaigns across multiple platforms.
- Planning and implementing digital marketing strategies, as well as tracking lead generation and other performance metrics.
- Increasing a brand's social media presence.
- Identifying trends and aggregating them on the brand's social media page to increase traffic.
- Creating and maintaining a web presence for clients, as well as optimizing landing pages and Google ads.
- Collaboration with internal and external agencies for resources such as design, content, and others.

## IQOR, CUSTOMER SALES REPRESENTATIVE APR 2023 - AUG 2023

- Place outbound calls to customers to interact with them and identify their needs or issues
- Follow set communication guidelines in addressing the needs and problems faced by customers
- Build positive work relationship with customers to enhance the image and public perception of a company
- Place outbound calls to customers to promote new products and services
- Oversee the timely management of outgoing calls
- Ensure call records are properly stored and organized in a call center database
- Maintain a courteous and friendly disposition when interacting with customers irrespective of their temperament
- Ensure daily shift call quotas and set targets are achieved
- Upsell products and services to customers when providing telecommunication solutions

### PHILHEALTH (GOV'T) INTERN, ENCODER (600HRS)

- answering phone calls, greeting clients
- Encoding contributor's data
- Ensuring that all their inquiries are attended in a timely manner
- Organizing documents and receipts Inventory.
- Contributes to team effort by accomplishing related results as needed.

I hereby certify the abovementioned are true and correct.