



## ASHIQ K H

### PERSONAL INFORMATION

Mob UAE : 00971503600954

Email : [ashiqkh788@gmail.com](mailto:ashiqkh788@gmail.com)

Sharjah – UAE

Visa Status : Visit Visa

Indian Passport : W1926879

### HARD SKILLS

- MS Office

### SOFT SKILLS

- Customer Service
- Communication
- Adaptability
- Team Work
- Problem Solver
- Sales & Marketing

### EDUCATION

- BBM ( Bachelor of Business Management )  
Bharathiyar University 2016
- Diploma in Airport Ground Handling Management  
Pebble Hills University 2011

## PROFESSIONAL SUMMARY

Experienced, results-oriented professional with expertise in travels, pharmaceutical sales, and airline customer service. Proven track record in sales, CRM, and operations management. Skilled in personnel leadership and committed to delivering high-quality services while achieving financial goals. Seeking challenging opportunities in a dynamic environment focused on continuous learning and modern technologies.

## EXPERIENCES

### TRAVEL CONSALTANT

#### Destination travels and General Service

January 2020- 2022 July

- Book Domestic & International Flight Ticket
- Assist clients in finding travel package deals to meet their needs
- Built and maintained strong Relationship with clients

### SALES EXECUTIVE

#### Heal Care Pharmaceuticals

January 2019 – Dec 2019

- Launching new products in the market
- Sales achievement
- Promoting & selling pharmaceutical products
- Market feedback about product
- Company Representation
- Record keeping & Reporting
- Building Relationship with health care professionals

### Customer Service Agent

#### BWFS India

Feb 2017 – Aug 2018

Bird word wide flight service is the ground handling company at Cochin International Airport. Worked with Etihad Airways and Documents verification & visa check team.

- Visa and Documents check
- Check in Sabre

### Customer Service agent

#### Khullar Hospitality

Oct 2014- Oct 2016

Khullar Hospitality Pvt. Ltd. Is an Airport Ground Handling Company C/o Air India at Calicut International Airport Main base at Delhi. Dedicated staff of Air India express.

- Check – in ( SITA Liaison uts) DCS
- Arrival and Departure duties
- Board and meet flights
- Check Passports , Visa and other relevant documentation
- Providing excellent customer service
- Ensuring on – time departure of all aircraft
- Reconciliation of boarding passes and paper work
- Liaising with dispatch and Ramp agents
- Baggage Reconciliation ( BMA)

## LANGUAGES KNOWN

- ENGLISH
- HINDI
- MALAYALAM

## CERTIFICATIONS&TRAININGS

- Firefighting Certification cial
- Visa & documents check training BWFS
- DGR Certification BWFS
- Safety training certification
- Human factors certification SGS
- DGR& gacar requirements certification
- Introduction to gacar 68 certification
- Emergency response training certification