



# Nasser Deeb

## Sales Associate

### My Contact

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☎ +971 54 214 9753

📍 Dubai , UAE

### Skills

- Problem Solving
- Creativity
- Communication
- Teamwork
- Ability to Work in a Team
- Critical thinking and problem solving
- Microsoft Office Word
- Microsoft PowerPoint
- Microsoft Excel
- Fast Learner
- Computer Skills
- Effective Time Management
- Communication Skills
- Customer Service
- Always Smiling
- Adobe Photoshop
- Adobe Premiere pro
- Adobe Illustrator
- Adobe XD
- Figma
- Public Speaker
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### Education Background

- Tishreen University. 2014 - 2021  
*Bachelor in electrical engineering*

### About Me

Motivated Sales Associate with a proven track record of exceeding targets. Skilled in building client relationships, delivering exceptional service, and closing deals. Proficient in sales techniques and CRM systems. Strong team player committed to customer satisfaction. Seeking to drive business success in a dynamic organization.

### Professional Experience

#### TECHNO Home | Sales Executive 1/2022 – 1/2024

Key responsibilities:

- Exceeded quarterly sales targets by 30%, resulting in a bonus of 8% for the team
- Developed and implemented a customer loyalty program that increased customer retention by 50%
- Analyzed customer feedback and suggested strategies for improving customer experience

#### TECHNO Home | Sales Associate 8/2020 – 1/2022

Key responsibilities:

- Utilized market research and analytics to identify key trends and suggest strategies for improving sales
- Developed and implemented a comprehensive training program that increased sales team proficiency by 22%
- Provided excellent customer service, resulting in a 65% increase in customer satisfaction ratings

#### Feras For Electronics | Sales & cashier 1/2018 – 8/2020

Key responsibilities:

- Developed and implemented a customer satisfaction survey that identified areas of improvement and led to a 50% increase in customer retention
- Analyzed customer feedback to identify trends and develop strategies for improving customer experience
- Built a strong network of contacts and partners that enabled the company to expand its reach and increase its customer base

### Language

- English ( Advanced )
- German ( intermediate )
- Arabic ( Native )