# Saman Madushankha

Seeking for an opportunity to develop my career and work in a challenging environment which will show case my skills.



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14 street, Al karama, Dubai



31 August, 1997

# **WORK EXPERIENCE**

# Marketing Manager

Diamond Distributors (Pvt) Ltd

01/2020 - 08/2023

Ragama,Sri Lanka

Achievements/Tasks

- Track & report sales metrics on a monthly basis
- Built relationships with customers & the community to establish long-term business growth and Promptly resolved all customer requests.
- Supervised all marketing & planning activities to achieve company goals & support VP of sales with lead generation as well as client proposals and presentations.
- Championed monthly cost functional team conference calls to solve operational issues with staff members from various divisions.
- Managed product launches, ensuring that all elements of the launch were successful and on-time.
- Conducted market research and competitor analysis to identify new opportunities for clients, leading a 10% increase in market share.

Contact: Mr Hemantha wanninayaka (Director) E-Mail diamond.hemantha@gmail.com

#### Sales Executive

Diamond Distributors (pvt) Ltd

01/2018 - 01/2019

Achievements/Tasks

- Produced engaging online marketing campaigns.
- Making calls to customers and Growing sales through existing clients.

## **Marketing Coordinator**

Diamond Distributors (pvt) Ltd

01/2019 - 01/2020

Achievements/Tasks

- Created & maintained marketing plans ,budgets,timelines.
- Collaborated with marketing & communications teams on stardardization, design & production of marketing materials.

# **EDUCATION**

# (MBA) International Master of Business Administration

Buckinghamshire new university

03/2024 Enaland

## **BA(Hons) in Business Management**

Buckinghamshire new university

11/2021 England

# Diploma in Multimedia

Wijaya Graphics (Pvt) Ltd

12/2015 Sri Lanka

# **SKILLS**

Organized Team Player

## **SPORTS AND SKILLS**

## Fundamentals of Digital Marketing (11/2023)

The open university (Google Digital Garage) UK

## Search Engine Optimization (SEO) (11/2023)

Coursera Project Network (UK)

#### Fundamental level (ACCA) (01/2021)

Association of chartered certified Accountants (UK)

## Fitness Trainer (Diploma) (05/2022)

Sri Lanka Foundation (ministry of sports & health)

# **LANGUAGES**

Full Professional Proficiency

## NATIONALITY

Sri Lankan Single N7822903