

Asim

Objective

Challenging role in a reputable organization to utilize my skills for the growth of the Organization as well as to enhance my knowledge and experience

Education

2013 Feb – 2017 Jan	Bachelor of Science (Information Technology) GPA: 3.2 (Higher Education Commission Pakistan) PIMSAT Karachi, Pakistan
2009 -- 2012	Higher Secondary School Certificate Government Degree Science & Commerce Collage Lyari, Karachi, Pakistan
2006 – 2008	Secondary School Certificate Government Boys Secondary School I.K, Karachi, Pakistan

Job Experiences

01-12-2022 to till date	Habib Bank Limited <u>Designation:</u> Credit Analyst (Retail lending) <u>Job Description:</u> <ul style="list-style-type: none">• Credit approvals• CP Expiry• Limit Feeding• NTBs• Deferral Expiry• CTO Monitoring• Other House Keeping
29-06-2022 to 30-11-2022	Habib Bank Limited <u>Designation:</u> Relationship manager SAAF (Retail lending) <u>Job Description:</u> <ul style="list-style-type: none">• SME Financing for NTBs & Existing

14-09-2021 to 28-06-2022

Bank Al Habib Limited

Designation:

Business Development Officer (liabilities)

Job Description:

- Account opening (New to bank)
- Auto financing
- Home financing
- Daily Follow up of new customers
- Deepening on daily basis of Existing customers
- Manage MIS on daily basis of new and existing customers

20-03-2019 to 09-09-2021

BankIslami Pakistan Ltd.

Designation:

Business Development Officer (liabilities)

Job Description:

- Account opening (New to bank)
- Auto financing
- Home financing
- Islamic takaful
- Daily Follow up of new customers
- Deepening on daily basis of Existing customers
- Manage MIS on daily basis of new and existing customers

01-02-2017 to 28-02-2019

Irshad & Son's Transport Company

Designation:

Computer operator

Job Description:

- Manage daily MIS of vehicles
- Manage Number of trips of vehicles in Karachi port
- Maintain everyday billing and expenses

Achievements

- Appreciation certificate from Habib Bank Limited for contribution in disbursing PKR 100 Million in Asaan Finance
- Appreciation certificate from Bank Al Habib Limited for top performer in deposit mobilization

Skills

- Ability to work on multiple projects concurrently
- Excellent people skills and enjoy new challenges
- Excellent communication and interpersonal skills
- Analytical & multitasking skills
- Portfolio management skills
- Cross selling skills
- Deposit Mobilization skills
- Project Management skills
- Relationship development skills
- Sales skills
- Lead generation skills
- Financial analysis skills
- Business relationship management skills
- Customer relationship management skills

Extra curriculum activities

- I was the part of volunteer team of Foundation Fighting Poverty for Ramadan campaign on May-June 2018
- I was the part of volunteer for business development with Foundation Fighting Poverty on February 2018

Personal Data

Residential Address: Muhallah Maghribi Mughulki Tehsil Jahangira District Nowshera
24040 KPK Pakistan

Cell Phone: 00923323060879

Email: khan.asim226@gmail.com

Date of Birth: 22-06-1993

Languages

English	Fluent
Urdu/ Hindi	Native speaker
Pashto	Native speaker

Reference

Available on request