



## RAJIN RAJAN M



### CAREER

Seeking a challenging position in a progressive organization which would offer opportunity to improve my knowledge and professional qualities, I utilize my skills and abilities and hone them to achieve excellence and to work dynamically towards the growth of organization.



### CONTACT



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Dubai, UAE



## EXPERIENCE



### Rural Sales Executive

**September - 2019**



### HDFC BANK LTD

- Building Client Relationship
- To identify the HNI Customers and creating Business
- Control over documentation
- Maintaining proper TAT as per company's norms
- Resolving discrepancies by follow up with customers directly off with sales team
- Planning and implementing revenue generating activities in the branch to help the branch revenue targets
- Timely disbursement of Customers Loan.



### Assistant Manager – Axis Bank Ltd

**December – 2019**

- Face to face interacting with customers and solving queries regarding accounts, other related Banking products.
- Effectively managed corporate client portfolio and advice financial advices for investments and savings plan
- Actively doing Inward/Outward remittances, forex cards etc.
- Creating business and building goodwill of the firm.



### Store Manager

**December 2023**



### Reliance Projects and Property Management Services Ltd

- Maintain Accurate Inventory records, Conducts regular stock checks, reorder products as needed to prevent stock out or overstock situation
- Establish and maintain relationship with suppliers and vendors
- Complete store operational requirement by scheduling and assigning employees and follow-up on work results
- Motivating sales teams and leading them to achieve their targets
- To control the all financial and non-financial aspects of the firm.
- Recruit, training, supervise store staff and promote for good work results.

## EDUCATION

### Master of Business Administration (70%)

 2017 - 2019

 Mangalore University, Mangalore, India

### Bachelor of Commerce (69%)

 2014 - 2017

 College of Applied Science, Kannur, India

### Computer Efficiency

- Microsoft office
- Microsoft Power point
- Microsoft Word
- SAP Business One
- Tally ERP 9



### STRENGTH

- Ability to work by myself without the need for Constant supervision by employees.
- Positive Attitude
- Leadership Skill
- Ability to work under Pressure



### PERSONAL DETAILS

Date of Birth : 02-07-1996

Religion : Hindu

Marital Status : Single

Nationality : Indian

Visa status : Visiting visa

Languages known: English, Hindi, Malayalam

Hobbies : Travelling, playing cricket