

## PROFILE

#### SALES EXECUTIVE

I am a dynamic and result-oriented sales professional committed towards achieving targets, building and nurturing client relationships, driving revenue growth and delivering exceptional customer service. I possess excellent communication and negotiation skills, and experienced at identifying client needs and recommending tailored solutions to drive satisfaction and loyalty.

## CONTACT

PHONE: +971542394124

LOCATION: UNITED ARAB EMIRATES, Dubai

EMAIL: kmusewa@gmail.com

## **HOBBIES**

Networking Travelling Volunteer work Photography Fitness

# KEVIN MUNYAO MUSEWA

### EDUCATION

JOMMO KENYATTA UNIVERITY OF AGRICULTURE AND TECHNOLOGY Sept 2011 – Aug 2014 BACHELORS DEGREE IN COMMERCE

MOI FORCES ACADEMY Feb 2007 – Nov 2010 Kenya Certificate of Secondary Education

### WORK EXPERIENCE

EQUITY BANK KENYA [TELLER] Aug 2022-Date

- Processing transactions like deposits, withdrawals and cheques
- Counting and balancing cash drawers to ensure accuracy
- Maintaining accurate records of transactions
- Adhering to bank security protocols like verifying customers

JOMMO KENYATTA INT. AIRPORT [GROUND STAFF] Jul 2016-Dec 2019

- Greeting, welcoming and responding to passengers
- Checking in passenger's luggage
- Making reservations
- Giving special assistance to passengers with special needs

FRESH STOP RETAIL [SALES EXECUTIVE] Jan 2014-Jun 2016

- Conduct price and feature comparisons to facilitate purchase
- Cross-sell products
- Manage returns of merchandise

### SKILLS

Sales Technnique Communication Skills Relationship Building Negotiation Skills Time Management Problem Solving Product Knowledge