



MD MOHIBULLAH

SALES EXECUTIVE

WORK EXPERIENCE

Sales Executive, ZARIN TOURISM LLC

DUBAI, UNITED ARAB EMIRATES | 01 DEC, 2022 - Current

Built focused new client networks, growing business opportunities and increasing revenue possibilities.

Fostered positive relationships with customers to enhance loyalty and retention.

Generated new leads and opportunities to maximize revenue.

Sales Executive, ALHURIAH TOURISM

SHARJAH, UNITED ARAB EMIRATES | 01 MAR, 2022 – 30 NOV, 2022

Effectively handled daily customer meetings, sales calls and account management tasks, improving sales team efficiency.

Delivered professional sales presentations, creatively communicating product quality and market comparisons to prospective clients.

Created and managed client contracts, negotiating positive, profitable terms to aid target revenue attainment.

EDUCATION

Bachelor of Business Administration, FINANCE

PORT CITY INTERNATIONAL UNIVERSITY,

CHATTOGRAM, BANGLADESH

| 09/2017 - 11/2021

LANGUAGES

English: Professional

Hindi: Fluent

Bengali: Native

PROFESSIONAL SUMMARY

Professional Sales Executive with more than an years of experience attending to needs of customers and converting prospects to increase sales. Accomplished in emphasizing service features and benefits, quoting prices, discussing credit terms, preparing sales order forms and developing reports. Expert in overcoming objections from prospective customers to maximize sales opportunities. Self-motivated outside sales professional experienced in both technical and non-technical, fast-paced team environments. Relationship building and closing expert.

CONTACT

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📍 DUBAI, UAE

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SKILLS

Customer Service

Lead development

Customer relations

Account management

Presentations and proposals

Report writing skills