



Imran Khan Moyal

Sales Associates

Total Experience 09 years

EXPERIENCE

SENIOR SALES ASSOCIATE

MATALANMushrif Mall Abu Dhabi, UAE

February 2021 – Present

- ❖ Using smart selling techniques like up sell and cross sell
- ❖ Maintaining KPI's to add value to business
- ❖ Informing and assisting customers with ongoing promotions
- ❖ Maintaining high standards of store presentation and tidy up
- ❖ Replenishment Process
- ❖ Processing stocks i.e. tagging, pricing and steaming
- ❖ Prevention of Stock loss
- ❖ Following company policies in terms of Goods handling and damage goods
- ❖ Solving customer queries and complaints and escalating to Managers if needed
- ❖ Preparing daily sales report and sending to Head office
- ❖ Requesting non-stocks from Warehouse

EDUCATION

PGDCA

From CV Raman Bilaspur

University, India 2010

Graduation

From Bikaner University, India

2009

Matriculation

SENIOR SALES ASSOCIATES

BOSSINI Mall of The Emirates, Dubai, UAE

2014 – 2018

- ❖ Welcoming and greeting the customers

Rajasthan Board Ajmer, India

2004

ADDITIONAL EDUCATION

Outstanding Performance in

Mystery Shopper 2 times

(Bossini)- Scored 95%

Successfully completed Customer
service training

Received recognition mails on
company website from customers

SKILLS

*Excellent Communication and
interpersonal skills*

Good standard of IT and numeracy

Strong customer focus

*Ability to work under pressure and
to tight deadlines*

*Flexibility and strong time-
management skills*

Problem-solving skills

- ❖ Anticipating the customer needs to maximize the sales
- ❖ Using smart selling techniques like up sell and cross sell
- ❖ Maintaining KPI's to add value to business
- ❖ Informing and assisting customers with ongoing promotions
- ❖ Solving customer queries and complaints and escalating to managers if needed
- ❖ Maintaining high standards of store presentation and tidy up
- ❖ Replenishment Process
- ❖ Processing stocks i.e. tagging, pricing and steaming
- ❖ Prevention of Stock loss
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SENIOR SALES ASSOCIATE

2011 – 2013

PETER ENGLAND Jaipur, INDIA

- ❖ Responsible for sales and customer service
- ❖ Ensuring the shop floor is correctly replenished at all times.
- ❖ Ensuring the correct display, cleanliness and tidiness of merchandise and promotions.
- ❖ Showing interest in every customer's needs.
- ❖ Accepting stock deliveries and processing
- ❖ Recommending additional products to customers.
- ❖ Creating a safe shop floor environment for shoppers & staff.

❖ Helping with all areas of security and stock management