



# MOHAMMAD NUR HABIL HOSSAIN RANA

## ABOUT ME

Dedicated and results-driven professional with a proven track record in corporate sales, marketing, and banking operations. Seeking a challenging role where I can leverage my experience in sales strategy development, client relationship management, and market analysis to drive business growth and achieve organizational objectives. With a strong educational background in finance and proficient computer skills, I aim to contribute effectively to the success of a dynamic team while continuously expanding my expertise in the field of business administration.

## CONTACT

0562145072

nurhabilarana6969@gmail.com

Kushalsha House 1, no ward, Aman Bazar:  
Hathazari Road Chittagong

## EDUCATION

### Master of Business Administration (M.B.A)

University: University of Science & Technology,  
Chittagong

Passing Year: 2016

Result: 3.12 (Out of 4.00)

Department: Finance

### Bachelor of Business Administration (B.B.A)

University: Southern University Bangladesh  
Department: Finance

Result: 3.05 (Out of 4.00)

Passing Year: 2014

### Higher Secondary Certificate (H.S.C)

Institution: Kulgaon City Corporation College  
Group: Business Studies

Result: GPA- 3.60 (Out of 5.00)

Passing Year: 2008

Board: Chattogram

### Secondary School Certificate (S.S.C)

Institution: B.C.S.I.R Laboratory High School  
Group: Business Studies

Result: GPA- 3.81 (Out of 5.00)

Passing Year: 2006

Board: Chattogram

## LANGUAGE

- Bangla
- English

## COMPUTER SKILL

- MS Word,
- MS Excel,
- MS Access.
- Power Point
- Internet Browsing
- Operating System Windows-7

## EXPERIENCE

### Pran-RFL Group

Assistant Executive Officer (Corporate Sales)

Duration: 1 Year

- Successfully managed corporate sales operations, including client relationship management and product pitching.
- Developed effective sales strategies to meet and exceed targets, resulting in a significant increase in revenue.
- Collaborated with cross-functional teams to ensure seamless execution of sales plans and initiatives.

### Abul Khair Group

Assistant Marketing Officer

Duration: 2 Years

- Played a key role in coordinating and executing marketing campaigns, contributing to brand visibility and market penetration.
- Conducted market research and analysis to identify opportunities for business growth and product development.
- Assisted in the development of sales and marketing materials, including presentations and promotional collateral.

## INTERNSHIP

### NCC Bank Ltd.

Online Banking and Loan Transaction Intern

Aman Bazar Branch, Chittagong

- Gain valuable hands-on experience in online banking operations and loan transactions under the supervision of senior professionals.
- Assisted in processing loan applications and managing documentation, ensuring compliance with regulatory standards.
- Participated in training sessions to enhance knowledge of banking procedures and financial products.
- Collaborated with team members to provide efficient customer service and resolve inquiries related to online banking services.

## REFERENCES

### Md. Mokshud Ali

Assistant Professor (Accounting)

Faculty of Business Administration

University of Science & Technology ctg.

Cell: 01911896305

Email: md.mokshudali@yahoo.com

### B.K Dhar

Assistant Teacher

Faculty of Business Administration

USTC, Chittagong.

Cell: 01837929796