

#### CONTACT

+971527250122

waseem.abbas28@yahoo.com

Sharjah UAE

■ UAE Valid DRIVE license

#### **EDUCATION**

2016-2018 National textile university

 Master of Human Resorce and Management

2012-2016

National College of Business

Administration

• BBA (HONS)

#### skills

- Project Management
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking

#### Languages

- English
- Urdu
- Punjabi
- Arabic



# Waseem Abbas Restaurant Manager

#### Profile

Highly adaptable and self-motivated leader with proven ability to manage diverse stakeholders. Offers strong analysis and innovation to identify solutions to challenging problems. proven to consistently meet productivity, business and customer service objectives. Skilfully works with staff to enhance performance and improve processes. Alimimg to consistently meet productivity, business and customer service objectives. Hardworking brings proven success in overseeing administrative areas. Knowledgeable about best methods for managing resources, schedules and personnel to achieve objectives.

### Work Experience

Royal Season Restaurant Sharjha Restaurant Manager & Specialist SEP 2023 - Present

- Develop and execute comprehensive marketing/Employment strategies and campaigns that align with the company's goals and objectives.
- Lead, mentor, and manage a high-performing Resturant team, fostering a collaborative and results-driven work environment.
- Designed long-term business strategy to guide leadership decision-making.
- Monitor brand consistency across marketing channels and materials.

FEB 2021 - AUG 2023

## Qasr Al Noor Restaurant Sharjah

## Restuarant Marketing Manager

- Create and manage the marketing budget, ensuring efficient allocation of resources and optimizing ROI.
- Oversee market research to identify emerging trends, customer needs, and competitor strategies.
- Monitor brand consistency across marketing channels and materials.

Kalash private Limited PAK. JAN 2014 - October 2014 Marketing Manager & Specialist

- Planned and managed resources and budget to support and deliver objectives.
- Addressed customer issues with compassion and professionalism, ensuring swift, successful resolution.
- Applied expertise in team leadership to address productivity and performance issues, motivating staff to achieve KPIs.

#### Reference

To be provided on Demand