Mr. ABBAS NEEMUCHWALA

To leverage my 7+ years of expertise in financial analysis, banking operations, and regulatory compliance within the banking sector. Seeking a challenging role where I can contribute to optimizing financial performance, managing risk, and delivering exceptional customer service. Committed to staying abreast of industry trends and regulatory changes to ensure compliance and drive strategic decision-making. Eager to apply my skills in credit analysis, investment management, and customer relationship management to support the organization's growth objectives and enhance its competitive position in the market.



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31 July, 1995

Visa status (visit visa) valid upto 02/07/2024

SKILLS

Financial Analysis **Banking Operations** Regulatory Compliance Credit Analysis Customer Relationship Management Risk Management **Investment Management** Financial Reporting **Treasury Management** Fraud Prevention and Detection Wealth Management Financial Planning Retail Banking Cross-Selling and Upselling **Technology Integration**

TECHNICAL SKILLS

Banking software (shaksham, finacle) Tally ERP9 etc

Microsoft Office

PROFILE SUMMARY

Highly accomplished professional with a diverse background spanning roles in finance and accounting, proficient in Tally ERP9 and adept in local APMC market software, demonstrating mastery in financial operations. Skilled in team leadership and operational oversight, ensuring seamless branch banking operations and efficient customer service.

Expertise in customer profiling, portfolio analysis, and offering tailored investment solutions, resulting in recognition for excellence in client-based investment strategies. Certified in GST services and consistently achieving top performance in mutual funds, showcasing a comprehensive understanding of financial regulations and market trends.

Recognized for outstanding contributions, including medals for best performance in investment solutions and certificates of appreciation for success in financial contests. Adept at financial consulting, providing valuable insights and recommendations to meet client needs and drive financial growth.

WORK EXPERIENCE

Deputy Manager

IndusInd Bank Ltd, Dahod-India

11/2022 - Present,

Achievements/Tasks

- Supervising and guiding front desk staff in customer handling and servicing, ensuring professional and efficient interactions, and promptly addressing any issues or concerns.
- Overseeing branch banking operations to ensure smooth functioning, adherence to guidelines and regulatory requirements, managing cash handling procedures, monitoring transaction processing, and coordinating with other departments.
- Leading third-party product promotion and sales, training staff, developing strategies, and monitoring performance. Utilizing continuum program qualification to advance leadership skills, contribute to organizational growth, and work towards career advancement.
- Maintaining and enhancing customer relationships involves addressing inquiries, gathering feedback, and proactively identifying needs. Compliance with regulatory requirements and internal policies mitigates operational risks by staying updated, implementing controls, and conducting regular audits
- · Responsible for overseeing team performance, providing regular feedback and coaching, and preparing management reports on branch performance, sales activities, and customer satisfaction metrics.

WORK EXPERIENCE

Assistant Manager

Axis Bank Limited, Dahod-India

12/2019 - 11/2022,

Achievements/Tasks

- Supervised front desk staff in customer handling, provided guidance, training, and coaching, and oversaw in-house clearing of outward and inward
 instruments, ensured timely processing and reconciliation, and coordinated with relevant stakeholders for smooth operations.
- Assisted in coordinating core branch banking operations, managed cash operations, transaction processing, account opening/closing procedures, and other daily activities, while fulfilling cashier responsibilities, including handling transactions, processing withdrawals, and maintaining accurate records.
- Maintained and enhanced customer relationships by addressing inquiries, resolved complaints, and proactively identified needs. Assisted in staff
 training and development, imparted product knowledge and operational procedures.
- Ensured regulatory compliance and internal policies for branch operations, cash handling, and customer transactions, while supporting management
 in preparing reports on performance, operational metrics, and customer feedback, identifying trends and growth opportunities.

PREVIOUS WORK EXPERIENCE

Accountant

Shree Savaliya Trading, Dahod-India

04/2018 - 01/2019.

Tasks/Achievements

- Utilized TallyERP9 software proficiently for accounting tasks. Collaborated as a co-accountant, likely involving teamwork and shared responsibilities.
- Managed financial transactions and records using specialized software for local Agricultural Produce Market Committee (APMC) markets.

Financial Service Consultant

ICICI Prudential Ltd, Ahmedabad, India

04/2016 - 04/2017,

Tasks/Achievements

Provided customer-centric financial services, including customer profiling, portfolio analysis, and offering tailored investment solutions. Engaged in
financial consulting to address clients' needs and provide comprehensive financial advice.

ACHIEVEMENTS

Awarded medals for excellence in providing client-based investment solutions.

Received a best performer certificate for proficiency in mutual funds

Recognized with a certificate of appreciation from (RBBH AXIS) for success in the family fiesta funding contest.

CERTIFICATIONS

Earned certification for GST services through an ITI development program.

Completed the Tally ERP9 certified program.

EDUCATION

Master of Commerce Gujarat University

03/2019,

CA (ICAI)

FoundationExamination

12/2013,

Bachelor of Commerce Gujarat University 03/2016.

LANGUAGES

English

Full Professional Proficiency

Hindi

Full Professional Proficiency

Gujarati

Full Professional Proficiency