

SHAHRUKH TUGLAK



LANGUAGES

Hindi English

# **EDUCATION**

**10TH** 60 % 2009 - 2010

**12TH** 55 % 2011 - 2012

BACHELOR OF BUSINESS ADMINISTRATION (BBA) 50 % 2012 - 2015 SHARDA GYAN PEETH SEN. SEC. SCHOOL LOSAL Losal, India

SHARDA GYAN PEETH SEN. SEC. SCHOOL LOSAL Losal, India

SHEKHAWATI GROUP OF INSTITUTIONS Sikar, India

# EXPERIENCE

HDFC SALES PVT. LTD. JAN 2019 - DEC 2020

HERO HOUSING

**FINANCE LTD.** DEC 2020 - DEC 2021 **KEY RESOURCE - CUSTOMER RELATIONS** First Floor Plot No.- 319A, Sikar-Jaipur Rd, Devipura, Sikar, Rajasthan 332001, India

Managing Sales of Home Loan Product. Sourcing business through open market through different channels. Fulfilling the leads. Implement & develop sales activities to achieve target.

### **RELATIONSHIP MANAGER**

Office No -217, Second Floor, Bhaskar Mega Mall, Station Rd, near Maru Mandir, opp. SBI, Subhash Chowk, Sikar, Rajasthan 332001, India Marketing of Home Loans, generation of leads, rapport & coordination with Builders, collection of loan application and related documents, submit application to Bank for sanction. Coordinate with Bank & customer for sanction & disbursement of Home Loans.

PIRAMAL FINANCE SALES

#### **RELATIONSHIP MANAGER**

Shop No 201 to 203, 2nd Floor, HRB Tower, Bajaj Rd, opposite Shiv Temple, AND SERVICE PRIVATE LTD. DEC 2021 - DEC 2023 Subhash Chowk, Sikar, Rajasthan 332001, India

SENIOR EXECUTIVE

Managing Sales of Home Loan Product. Sourcing business through open market through different channels. Fulfilling the leads. Implement & develop sales activities to achieve target.

### BARODA GLOBAL SHARED SERVICES LTD FEB 2023 - OCT 2023

Bank of Baroda Station Road Sikar Rajasthan 332001, India development, preparation and promotion of home loan programs. Develop and maintain strong relationship with the clients for repeat business or referrals. Meet clients, verify documents, process file for sanction, co-ordinate for disbursement

## HOBBIES



of loan.

## DECLARATION

I hereby declare that all the details mentioned above are in accordance with the truth and fact as per my knowledge and I hold the responsibility for the correctness of the above-mentioned particulars.

Your's faithfully,