

Mohamed Khaled Rashwan Hamed

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📅 29/01/1997 🇪🇬 Egyptian 🆔 A36454890 🧑 Single 🏹 Male

Objective

Skilled professional with strong customer service, communication, and sales abilities seeking a Loan Sales Representative role. Reliable, organized, and proficient in Microsoft Office.

Skills

Customer service skills (SGOT) rule — (Smile - Greet - offer - Thank)

Leadership

Communication skills

Customer Service

Consistency & Reliability

Active Listening

Prioritization

Administrative assistance

Cash handling

Product upselling

Customer Relationship Management

Microsoft Office tools — (Excel, Word, powerpoint, Outlook)

Collaboration

Education

Bachelor Degree of law
Ain shames university

2016 – 2020
Cairo, Egypt

Professional Experience

National Bank of Egypt

01/2023 – 04/2024

Sales Loan

Cairo, Egypt

Making calls to the existing base of clients and other leads given to promote Personal Loans, Fund

- transfers, Debt Consolidation Plans, and credit cards.
- Assist with customers' inquiries on loans and card products.
- Ensure the sales target set is achieved.
- Presenting and cross-selling banking services and products to existing and prospective clients in-door and out-door.

Capital For Real Estate

01/2022 – 01/2023

Senior Sales

Cairo, Egypt

Consultant Property

- Providing guidance and assistance to seller and buyer
- Determining clients needs and financial abilities
- performing comparative market analysis

Vodafone Egypt

01/2016 – 05/2017

Customer Service - Call Center

Cairo, Egypt

- Call Center representative
- selling Vodafone products
- meeting key performance indicators (KPI)

Languages

Arabic • English