Mohamed Khaled Rashwan Hamed

🛱 29/01/1997 📕 Egyptian 🖪 A36454890 🐧 Single 🔉 Male



Skilled professional with strong customer service, communication, and sales abilities seeking a Loan Sales Representative role. Reliable, organized, and proficient in Microsoft Office.



Customer service skills (SGOT) rule — (Smile - Greet - offer - Thank)

Leadership

Communication skills

Customer Service

Consistency & Reliability

Active Listening

Prioritization

Administrative assistance

Cash handling

Product upselling

Customer Relationship Management

Microsoft Office tools — (Excel, Word, powerpoint, Outlook)

Collaboration

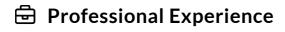


Bachelor Degree of law

Ain shames university

2016 - 2020

Cairo, Egypt



National Bank of Egypt

Sales Loan

01/2023 - 04/2024

Cairo, Egypt

Making calls to the existing base of clients and other leads given to promote Personal Loans, Fund

- transfers, Debt Consolidation Plans, and credit cards.
- Assist with customers' inquires on loans and card products.
- Ensure the sales target set is achieved.
- Presenting and cross-selling banking services and products to existing and prospective clients in-door and out-door.

Capital For Real Estate

01/2022 - 01/2023

Cairo, Egypt

Consultant Property

Senior Sales

- Providing gudiance and asistance to seller and buyer
- Determining clients needs and financial abilities
- performing comparative market analysis

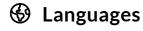
Vodafone Egypt

01/2016 - 05/2017

Customer Service - Call Center

Cairo, Egypt

- Call Center representative
- selling Vodafone products
- meeting key performance indicators (KPI)



Arabic • English