



# WASEEM ABBAS

## Business Administration



### CONTACT ME



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Dubai



**DRIVING LICENSE HOLDER**



### CAREER OBJECTIVE

Highly adaptable and self-motivated leader with proven ability to manage diverse stakeholders. Offers strong analysis and innovation to identify solutions to challenging problems. proven to consistently meet productivity, business to enhance consistently meet productivity, business and customer service objectives. Hardworking brings proven success in overseeing administrative areas. Knowledgeable about best to achieve



### WORK EXPERIENCE



**Royal Season Restaurant Sharjah UAE**

**Sep2023-May2024**

**Sales Manager & Customers services**

- Develop and execute comprehensive marketing/Employment strategies and campaigns that align with the company's goals and objectives.
- Lead,mentor and manage a high-performing Resturant team, fostering a collaborative and results-driven work environment.
- Designed long-term business strategy to guide leadership decision-making.
- Monitor brand consistency across marketing channels and materials.



**Qaser Al Noor Restaurant Sharjah UAE**

**FEB2021 - AUG2023**

**Sales Manager&Customers Services**

- Create and manage the marketing budget, ensuring efficient allocation of Resource and optimizing's Roi
- Overseas Market Research to identify emerging trends,customer needs Competitor strategies. Monitor brand consistency across marketing channels and materials.



**Kalash Private Limited(PAK)**

**JAN2014 -OCT2014**

**Business Administration&HR Assisent Manager**

- Planned and managed resources and budget to support and deliver objectives
- Address Customer issues with compassion and professionalism, ensuring swift, successful resolution.
- Applied expertise in team leadership to address productivity and performance issues, motivating staff to achieve KPIs.



### EDUCATION

**Master OF Science (MS)**  
**Human Resource Management**  
National Textile University Faisalabad  
Pakistan 2019



### EXPERTISE IN

- Luxury Product Knowledge Client
- Relationship Management High-End
- Customer Service
- VIP Customer Handling
- Advocacy Presentation Skills
- Multitasking
- Project Management
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication Critical Thinking
- Business Administration
- Brand Management
- Customer Rapport



## PERSONAL DETAILS

Nationality : Pakistani  
D.O.B : 28th AUG 1993  
Gender : Male  
Marital Status : Single  
Passport Expiry : 29th jul 2029  
Visa Status : Cancel



## LANGUAGES KNOWN

English ☐☐☐☐  
Hindi Urdu ☐☐☐☐  
Punjabi ☐☐☐☐



## DECLARATION

I hereby declare that the above particulars of facts and information stated are true correct and complete to the best of my belief and knowledge.

**WASEEM ABBAS**