



# HAIDER ALI BAJWA

SALES SUPERVISOR

## PROFILE

A results-driven Sales Supervisor with a comprehensive background in sales, accounts, logistics, and administration. With a proven track record of exceeding targets and optimizing operational efficiency, I bring extensive experience in managing diverse teams and fostering a culture of collaboration and excellence. With a commitment to continuous improvement and a customer-centric approach, I am poised to deliver exceptional results in dynamic and challenging environments.

## WORK EXPERIENCE

- Baskin-Robbins - Dubai** **2023 - PRESENT**  
**Sales Officer**
  - Drive sales of BR products through effective planning, execution, and monitoring of sales strategies.
  - Build and maintain strong relationships with existing and potential customers to understand their needs and preferences, ensuring high levels of customer satisfaction.
  - Develop and implement promotional activities and campaigns to increase brand awareness, drive sales, and stimulate demand for BR products.
  - Process sales orders accurately and efficiently, ensuring timely delivery of products to customers while maintaining optimal inventory levels.
  - Ensure compliance with company policies, procedures, and regulations, including pricing guidelines, credit terms, and sales documentation requirements.
  - Collaborate closely with internal departments such as marketing, production, and logistics to coordinate activities and address customer needs effectively.
- Bilal Traders - Pakistan** **12/04/2022 - 30/04/2023**  
**Shipment Supervisor**
  - Coordinate the inbound and outbound logistics operations to ensure timely and efficient transportation of beverage products to customers and distribution centers.
  - Plan and schedule shipments based on production schedules, customer orders, and inventory levels, optimizing routes and transportation modes to minimize costs and maximize efficiency.
  - Oversee inventory levels at warehouses and distribution centers, ensuring accurate stock counts, proper storage, and rotation of beverage products to prevent stockouts and minimize waste.
  - Implement quality control measures to ensure that beverage products meet company standards and regulatory requirements.

DOB: 14-06-2001

Nationality: Pakistani

## CONTACT

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Al Qusais- Dubai

## EDUCATION

2016 - 2018

FSC (PRE-ENGINEERING)

2019 - 2020

AFC

- Certificate of Accounting & Finance

## SKILLS

- Project Management
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking

## LANGUAGES

- English (Excellent)
- Urdu (Fluent)
- Punjabi (Fluent)
- Arabic (Basic)