



MIR MD SHARIFUL ALAM

Summary:

With my past working experience, I am looking forward to a challenging career opportunity where my related experiences can be utilized, applied and be part of progressive and highly dynamic performing organization and be able to share my skills and abilities in promoting excellence and quality service.

Contact

Address : Al Ain, UAE.

Phone : 0563819848

E-mail : sharifrzn11@gmail.com

Passport No: A07288938

LANGUAGES :

English, Hindi

Bangla, Arabic

SKILLS :

- Ms Office (Word, Excel, PowerPoint)
- Time Management
- Problem solving & analytical
- Quick learner
- Market Analysis
- Financial & Management Reporting
- Leadership
- Interpersonal Communication Skills

HOBBIES :

- Reading book

ACADEMIC PROFILE :

- **Bachelor of Business Administration (BBA)**
Subject : Management
Results : 2.76 (out of 4.00)
Graduation Year : May 25, 2022
University Name : National University.
- **Higher Secondary Certificate (HSC)**
Subject : Business Studies
Results : 3.50 (out of 5.00)
Passing Year : 2016
- **Secondary School Certificate (SSC)**
Subject : Business Studies
Results : 4.00 (out of 5.00)
Passing Year : 2013

EXPERIENCE

SALESMEN

Al Mashkkha Building
Materials Trending,
Al Ain, UAE

- Analyzed customer needs via carefully constructed surveys to develop data driven pitches, increasing profits by 15%.
- Devised Fostere strong customer and strategic associate relationships to elevate brand awareness through community initiatives, such as Meals on Wheels and sponsorship of homeless.
- Dealt with customer queries; analyzed precise ongoing market analysis and valuation of competitors, looking unique ways to enhance sales.

DECLARATION :

I hereby declare that the details stated above are true and correct to the best of my knowledge and belief.

