



ABUDALLAH KIYEMBA

CONTACT ME



+971 526341013



Kiyembaabudallah7@gmail.com



Dubai- UAE

SKILLS

- Communication
- Leadership
- Problem solving
- Strategic planning
- Time management
- Conflict resolution
- Project management
- Delegation
- Interpersonal communication

EDUCATION

Bachelor of Commerce in Business innovation & entrepreneurship

Advanced Certificate of Education.

Ordinary Certificate of Education.

Advance Certifications: -
Diploma In Retail Management

Certificates In Retail Management, Merchandising & distribution.

Certificates in customer relationship management in business

LANGUAGE

- English
- Arabic
- Swahili
- Urdo

ABOUT ME

Looking for an opportunity to join a successful team of professionals as a Retail Manager where I can utilize my knowledge of store operations, merchandising, marketing, and customer service.

EXPERIENCE

African Corridor Head, Joyalukkas Exchange Dubai Responsibilities

Nov 2023 to Till Date

- Ensuring profitability of foreign exchange bureau.
- Achieving given foreign exchange targets, including set KPI's.
- Converting MMT customers to purchase.
- Maximising individual and team sales of foreign exchange.
- Providing exceptional customer service at all times.

Store In Charge at Ecity Dubai Responsibilities

Sep 2020 to Nov 2023

- Organizing all store operations and allocating responsibilities to personnel
- Supervising and guiding staff towards maximum performance
- Preparing and controlling the store's budget aiming for minimum expenditure and efficiency

Store Supervisor Sharaf DG Responsibilities

Dec-2015 to July 2020

- Make sure pricing is correct
- Work on store displays
- Attend trade shows in order to identify new services and products
- Recruit, Coach, counsel, discipline and train employees

Senior Staff / Merchandiser at T.M. Lewin (June-2014 - Oct 2015) Responsibilities

- Planning and developing merchandising strategies
- Analyzing sales figures, market trends, and customer behavior to determine product needs
- Collaborating with buyers, suppliers, and distributors to negotiate price and time-scales

Personal Information:

Religion : Islam
Marital Status : Married
Nationality : Ugandan