

Shahroz Ali

Management / Accounts / Sales



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Permit LMV MANUAL

Seeking a challenging position in a progressive organization with an aim to contribute positively towards the objectives of the organization to the best of my capabilities and to develop my professional skill with constant learning. To enhance my experience for future.

A highly efficient, challenging and workaholic person with an experience of more than **THREE** years in the UAE as in management and cashier. Strategic thinker who critically analyze issue before making any decision. My nature is humble and really friendly with people. I can work in any situation without panic and can do work in a high pressure environment.

Skills

Hardworking and Adaptable

Sense of responsibility.

Learning agility: Quick learner.

Very good telephone manner.

Coming up with sales ideas.

Experience of selling to wholesalers, shops, businesses and individuals.

Professionalism

Staff Supervision

Excellent communication skills due to experience in sales.

Work History

Management and Cashier

BM Traders

- Managing staff and handling cash.
- Promoted store promotions and incentive programs to increase overall sales revenue.
- Performed cash, card and check transactions to complete customer purchases.
- Collaborated with team members to achieve sales targets and maintain a clean, well-stocked store environment.

Sales Executive

OPPO Sales and Service Trade Center

- Explain products, services, and prices, and answer customers' questions
- Delivered energetic responses to customers in-store and by telephone, going above and beyond to serve needs.
- Maintained up-to-date knowledge of store sales, payment policies and security standards.

Cashier

CAFE FUNKIE TOWN Dubai Branch

- Accounts management
- Providing efficient and accurate cash transactions.
- Operated cash register to record transactions accurately and efficiently.
- Counted money in cash drawers at beginning and end of shifts to maintain accuracy.

Inventory Supervisor

Umar Nadeem Electronics (AMAZON), Sharjah

- Divided and categorized cargo received and redirected shipments in response to customer requests.
- Developed and implemented strategies to improve team productivity and efficiency.
- Coordinated with transportation providers to ensure timely delivery of inbound shipments and proper coordination for outbound shipments, thus improving overall logistics efficiency.
- Reviewed and monitored inbound inventory, outbound shipments and book adjustment transactions.

2023-03 - Current

Accounts Officer

Al Najem Al Mudhee Tech.Cont L.L.C, Sharjah, United Arab Emirates

- Provided valuable insights on cost reduction strategies, leading to increased profitability for the organization.
- Supported management by processing invoices and documents with consistent on-time delivery.
- Handled day-to-day accounting processes to drive financial accuracy.
- Compiled budget figures by reviewing past budgets, evaluating estimated income, and assessing expenses.

Education

2014-06

High School Diploma

Kin's International Public High School - GUJRANWALA

Languages

English

●●●●●●
Advanced (C1)

Urdu

●●●●●●
Bilingual or Proficient
(C2)

Punjabi

●●●●●●
Bilingual or Proficient
(C2)

Personal Details

Date of Birth: 05/06/1998

Nationality: PAKISTAN

Marital Status: Single

Religion: MUSLIM