



CONTACT

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📍 Abu Dhabi, UAE

LANGUAGE SKILLS

- English
- Tagalog

PASSPORT DETAILS

Passport No.: P9915461B

Issue Date : 04/05/2022

Expiry Date : 03/05/2032

Visa status : Tourist visa

Relevant Skills

- Proven work experience as a Sales Representative
- Excellent knowledge of MS Office
- Highly motivated and target driven with a proven track record in sales
- Excellent selling, negotiation and communication skills
- Prioritizing, time management and organizational skills

CYRUS A. DE RAMOS

Objective

To learn and function effectively in an organization and be able to deliver to the bottom-line. To constantly upgrade my knowledge and skills and make a difference in whatever I do.

Work Experience

CDO FOODSPHERE INC.

Bulihan, Malvar, Batangas

Production Crew

March 21-2024- until now

BENCH

Xentro Mall, Lemery, Bantagas

Stock Clerk

February 17, 2018- August 17, 2019

WESTERN PINNACLES SALE CITIMART

Illustre Ave, Lemery, Batangas

In-house Merchandiser

May 20, 2016- February 15, 2018

WESTERN PINNACLES SALE CITIMART

Illustre Ave, Lemery, Batangas

Bagger

November 02, 2015- May 15, 2016

Duties and Responsibilities

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Analyze the territory/market's potential, track sales and status reports
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback
- Relationship management skills and openness to feedback

Training and Certificates

- ✓ **Certificate of Participation-SK KAGAWAD**
Can-Uba,Jagna,Bohol
May 10,2018
- ✓ **Consumer Electronics Services NCII**
Provincial Tourism Auditorium
Capitol Site, Batangas City
June 2018,2013
- ✓ **Certificate of Participation**
Keyboard-Driven Command
Faraon National High School
Jagna, Bohol
April 1, 2018

Education Qualification

- ✓ **Elementary**
Irukan Elem School
Sta. Teresita, Batangas
2003-2004
- ✓ **Secondary**
Faraon Nat'l High School
Faraon,Jagna, Bohol
2007-2008
- ✓ **Tertiary**
Lemery Colleges
Bs Computer Science
2012-2013

Personal Information

- Date of birth : 16/12/1991
- Nationality : Philippine
- Gender : Male
- Marital Status : Single

Declaration

I sincerely hope that my application will receive your kind attention and I am most anxious that an opportunity for an interview is given to me at your earliest convenience.