

# Abdelhamid Salah

Abu Dhabi , UAE

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## Education

**2021 Helwan University** - Egypt  
**bachelor of commerce** Accounting

## Summary

**motivated and customer focused sales associate with six years of experience in retail. seeking to leverage excellent communication and sales skills to enhance the customer experience and drive sales growth, skilled in dealing with customers.**

## Experience

**Sales Associate**, 02/2020 - 05/2024

**Lazurde for jewelry company**

- ability to provide outstanding customer service, addressing their concerns, and ensuring they had a positive shopping experience
- build customer relationships and confidence
- greet and assist customers show products, suggest items as needed
- recommend more than one product option whenever possible so customers feel as though they have multiple option
- maintain customer satisfaction, quickly resolving issues, and offering expert assistance
- overcome customer objection using powerful product demonstrations
- handle cash, credit, and check transactions
- daily inventory the goods

**Sales Associate**, 02/2019 - 02/2020

**Loreal paris**

- assisting customers and advising them to choices
- carrying out stocktaking duties
- provide excellent customer service through identifying customer needs
- seek opportunity to increase sales and close the sale
- attaching and updating pricing tags on products

**Assistant Shop Manager**, 02/2017 - 01/2019

**Carina wear for fashion**

- organizing merchandise on shop floor
- assisting customers and advising them to choices
- handle cash, credit, and check transactions with
- issue change, receipts, refunds or tickets
- pleasantly deal with customers to ensure satisfaction
- Focusing on sales target to achieve it

## Skills

- customer service
- Strong communication skills.
- sales techniques
- problem solving
- teamwork
- Active Listening