



CONTACT ME

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EDUCATION

Bachelors in Arts

University of Sargodha

2012-2014

FSC (medical)

Punjab college Lahore

2010-2012

SSC(Science)

Alpine group

2008-2010

SKILLS

- Sales Operation
- Team management
- SAP
- Social media management
- MS office
- Retail Sales

Soman Ali Abbasi

Sales & Operations Manager

WORK EXPERIENCE

Sales and Operations Manager

2018-2024

Iconic Group of companies Pakistan

Managing sales and daily operations of company. Motivating team and forecasting sales. Assign daily visits and plan to team members. Achieving sales target. Managing m. budgeting and forecasting of sales.

Assistant Manager Sales Operations

2016-2018

Techno craft Pakistan

Achieving sales target. Managing sales targets. area visits and increasing sales volumes. Manage distributions. Conducting marketing events like road shows seminars and dealer parties. Managing complaints. Training of new employees.

Sales officer

2015-2016

Shafi Reso Chemical Pakistan

Visiting assigned area and achieving sales targets. Managing distribution network. Conducting road shows and Marketing campaigns. Managing retail network and end consumer as well.

Assistant

2014-2015

Silver Arrow security company

Assisting CEO in marketing and hiring process. Managing employees attendance and daily reports. Visiting all projects for inspections. Hiring new employees. Managing paper work and filling.