

Esraa Kamal

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OVERVIEW

An ambitious and motivated business graduate with a high level of integrity and moral standards. Have a strong desire to grow in a professional organization where my skills, energy, creativity, and communication skills could be used.

EDUCATION

Bachelor of Commerce English Section – Menoufia University – Egypt Sept. 2019 - May 2023
Accounting Major
Grade: Very good

WORK EXPERIENCE

CONCENTRIX Cairo, Egypt
HUMAN RESOURCES RECRUITER June 2022 – May 2024

- Collaborated with hiring managers to identify staffing needs and develop effective recruitment strategies.
- Utilized various sourcing methods to attract top talent, including job boards, social media, and networking events.
- Conducted initial screenings and interviews to assess candidate qualifications and fit for the organization.
- Managed the end-to-end recruitment process, from job posting to offer negotiation and onboarding.
- Conducted new hire orientation sessions to familiarize employees with company policies, procedures, and culture.

TELEMARKS OUTSOURCING COMPANY USA based (remotely)
PROPERTY ADVISOR June 2021 – May 2022

- Remote Communication:
Proficient in remote communication and virtual collaboration tools to engage with clients effectively.
- Adaptability:
Demonstrated adaptability to remote work setups, handling tasks efficiently and maintaining productivity while working from a distance.
- Client Engagement:
Developed the ability to engage with clients remotely, assessing their interest in selling their properties and nurturing relationships.
- Negotiation Skills:
Enhanced negotiation skills through remote interactions, ensuring successful property acquisitions.

SKILLS

- Communication
- Teamwork and Collaboration
- Social Media Marketing
- Critical thinking skills to solve problems and make informed decisions.
- Sales Strategy
- Gathering and Interpreting Data
- Proficiency in outlook, word, excel, and PowerPoint
- Compliance with banking Laws and Regulations.
- Negotiation

LANGUAGES

- Arabic (Native language)
- English (Fluent C1)