



# Mohammed Abdul Aqlaq Amer

## Sales Executive

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Abu Dhabi, United Arab Emirates

## Profile

- Experienced and driven Sales Representative with a proven track record of exceeding goals and increasing sales volume and company presence. Dedicated to increasing sales by providing customers with careful consideration and support. Motivated Sales Assistant dedicated to providing top of the line customer service.

## Employment History

### Claims Specialist at Gebbs Health Care, Hyderabad

08/2022–06/2024

- Submitted claims to insurance carriers for payment
- Prepared and submitted claims for additional payment, resulting in a X% increase in project revenue
- Analyzed claims data to identify fraud and abuse, resulting in a decrease in claims costs by X%

### Sales Executive at Bajaj Electronics, Hyderabad

01/2020–06/2022

- Analyzed sales data and trends to identify new growth opportunities and optimize sales performance
- Generated new leads and opportunities through networking, cold-calling, and other sales & marketing techniques
- Identified and addressed customer challenges to ensure customer satisfaction and retention
- Negotiated complex deals with customers that resulted in mutually beneficial outcomes

## Skills

Fast Learner .....	4/5
Ability to Work Under Pressure .....	5/5
Ability to Work in a Team .....	5/5
Customer Service .....	5/5
Communication Skills .....	5/5

## Education

### Seven Hills High School, Hyderabad

06/2009–05/2019

Passed Out with great Honors.

### CEC, Sri Surya Junior College, Hyderabad

04/2019–05/2021