



# Aswin Cherampala



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## SKILLS

- Resource allocation
- Employee coaching and mentorship
- Key Performance Indicator (KPI) management
- Team supervision
- Schedule Management
- Team Building
- Time Management
- Shift Planning
- Performance Management
- Training and development
- Inventory control.

## EDUCATION

01/2020 - 01/2022

University of Greenwich |  
London, United Kingdom

MBA: International Business -  
Merit

06/2016 - 03/2019

NSS Arts and Science College,  
Parakkulam | Palakkad, India

Bachelor of Commerce:  
Finance

## PROFESSIONAL SUMMARY

Encouraging shift manager and analytical problem-solver with talents for team building, leading, and motivating, as well as excellent customer relations aptitude and relationship-building skills. Proficient in using independent decision-making skills and sound judgment to positively impact company success. Dedicated to applying training, monitoring, and morale-building abilities to enhance employee engagement and boost performance.

## WORK HISTORY

01/2023 - 01/2024

Shift Manager  
Sainsbury's | London

- Adhered to company standards and compliance requirements for operations and cleanliness.
- Addressed staff absences and holiday requests to achieve consistent Rota coverage.
- Updated training and procedures to address skills gaps and challenges.
- Increased team efficiency by analyzing staff and equipment performance.
- Trained and mentored new employees to maximize team performance.
- Evaluated team outputs and delivered constructive feedback to aid professional development.
- Developed continuous improvement initiatives to drive team efficiencies.
- Ordered stock and procured services to deliver on company goals.
- Promoted safety culture through clear communications and inspections.
- Employed forward-thinking mindset to anticipate and quickly eliminate issues on shift.
- Managed staff schedules, ensuring required coverage to meet shift needs within budget.
- Led team of 100 to achieve KPI targets in fast-paced environments.

- Planning Shift patterns and activities in advance
- Demonstrating a decisive, organized, and inclusive approach.
- Organized work schedules to meet demanding production goals.

*02/2022 - 12/2022*

**Trading assistant (Part-time)**

**Sainsbury's** | London

- Inventory control and management.
- Managing Customers.
- Inventory Control.
- Code checking across our produce, fresh foods, and dry goods.
- Each shift would be focused on the important task of sorting and replenishing stock.

*03/2021 - 12/2021*

**Sales manager (Internship)**

**Kera foods** | London

- Achieve growth and hit sales targets by successfully managing the sales team.
- Design and implement a strategic business plan that expands company's customer base and ensure its strong presence.
- Own recruiting, objectives setting, coaching and performance monitoring of sales representatives.
- Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs.