



+971 544273562  
dknair655@gmail.com  
Abudhabi, UAE

Professional Skills

- Customer Service
- Attention to Detail
- Multitasking Skills
- Professionalism
- Patience and Composure
- Active Listening
- Basic Math & Accounting Skills
- Organizational & Interpersonal Skills
- Teamwork & Collaboration
- Multilingual Communication

Software Skills

- MS Office
- Tally

Areas Of Interest

- Cashier
- Customer Service Officer
- Receptionist
- Front Office Manager

Project

Maruti Suzuki

- A Study on Brand Preference of Maruti Suzuki Cars

Personal Info

Address: RayiramKandath House,  
ChakkatharaNenmara , Palakkad  
DOB: 30/10/1997  
Marital Status: Single  
Nationality: Indian  
Passport No: U 5544215, Valid Indian  
Passport Expiry: 29/11/2031  
Visa Status: Visit Visa, Validity: 06/09/2024  
Linguistics: English, Malayalam, Hindi, Tamil

Deepak K Nair

Management Professional

An accomplished professional with an extensive depth of knowledge. Seeking a suitable role to apply hardcore abilities and contribute to the success of a highly productive team. Proficiency in error-free execution, multilingual communication, negotiation, and teamwork are unique characteristics of an ideal candidate. Outstanding in constant learning and professional growth to stay current with innovations and developments in the industry.

Professional Experience

Territory Sales Supervisor Jan 2023-Jun 2024

MRF, Kollam

- Directed, mentored, and helped regional sales agents and executives meet or exceed sales goals.
- Developed strategies for area coverage by identifying target markets, industries, and clients, then allocating resources to optimize revenue and market share.
- Established sales strategies and plans by investigating and evaluating market trends, rivalry moves, consumer preferences, and impending prospects.
- Estimated sales and reported to upper management on sales, competition activity, market trends, and other metrics.
- Collaborated with marketing teams on promotions and other marketing initiatives to increase brand awareness, demand, and sales leads in the territory.
- Generated a high-performance culture by training, coaching, and enhancing salespeople's product expertise, sales techniques, and customer engagement.

Customer Service Associate Sep 2020-Oct 2022

Amazon, Coimbatore

- Delivered prompt, polite, and efficient customer service to Amazon customers over various channels, such as chat, email, phone, etc.
- Assisted consumers with the order, product, payment, return, refund, and account management questions via phone, email, chat, or social media.
- Ensured prompt delivery and client satisfaction by keeping an eye on orders, tracking shipments, updating statuses, and collaborating with logistics partners.
- Resolved issues and provided step-by-step instructions to clients using the Amazon mobile app, website, hardware, and digital services.
- Committed to active participation in Amazon's training programs, workshops, and skill development sessions to improve technical capabilities, customer service skills, and product knowledge.

Education

MBA-HR & Finanace 2022

- Nehru Institute of Information Technology & Management, Coimbatore
- Anna University

BBA-Computer Application 2019

- Nehru Arts & Science College, Coimbatore
- Bharti University