



ROGEN MATHEW

SALESMAN



Al Nahda Park, Sharjah, United Arab Emirates



+971-58584-9939



rogen.mathew@outlook.com

LANGUAGES

ENGLISH

MALAYALAM

PERSONAL DETAILS

Date of birth
24-03-1991

Nationality
Indian

Visa status
Spouse Visa

Marital status
Married

SKILLS

PROVEN TRACK RECORD OF BUILDING AND MAINTAINING STRONG RELATIONSHIPS WITH CLIENTS AND KEY STAKEHOLDERS

DEMONSTRATED ABILITY TO EFFECTIVELY NEGOTIATE AND CLOSE DEALS, AS WELL AS A STRONG UNDERSTANDING OF SALES TECHNIQUES AND STRATEGIE

EXCELLENT VERBAL AND WRITTEN COMMUNICATION SKILLS, INCLUDING THE ABILITY TO EFFECTIVELY PRESENT AND ARTICULATE THE VALUE OF PRODUCTS OR SERVICES

EXPERIENCE WITH CUSTOMER RELATIONSHIP MANAGEMENT (CRM) SYSTEMS AND OTHER SALES SOFTWARE TO TRACK LEADS, MANAGE ACCOUNTS, AND ANALYZE SALES DATA

ABILITY TO DEVELOP AND IMPLEMENT STRATEGIC SALES PLANS TO ACHIEVE TARGETS AND DRIVE REVENUE GROWTH

IN-DEPTH UNDERSTANDING OF THE INDUSTRY, MARKET TRENDS, AND COMPETITIVE LANDSCAPE TO EFFECTIVELY POSITION PRODUCTS OR SERVICES

ABOUT ME

A dynamic and results-driven sales executive with a proven track record of exceeding sales targets and driving revenue growth. Possessing strong interpersonal and negotiation skills, I am adept at building and maintaining client relationships to foster long-term partnerships. With a keen understanding of market trends and a strategic approach to sales, I consistently deliver exceptional results. Committed to continuous self-improvement and staying abreast of industry best practices, I thrive in fast-paced, competitive environments. My passion for sales, combined with a focus on customer satisfaction, drives my success in achieving and surpassing business objectives.

WORK EXPERIENCE

FINBEEZZ
FINANCIAL SERVICES
DUBAI
May 2024 - Jul 2024

Sales Executive

MAGNUM
FINANCIAL BROKERS
Dubai
Mar 2024 - Apr 2024

Sales Executive

SYSCORT
TECHNOLOGIES
Dubai
Sep 2022 - Jul 2023

Desktop Support Technician

TECHNOSOFT
SYSTEMS
Pathanamthitta
Aug 2019 - Mar 2020

Computer Hardware Technician

MAJID AL FUTTAIM
HYPERMARKET
Sharjah
Feb 2015 - Jun 2019

Cashier

TECHNOSOFT
SYSTEMS
Pathanamthitta
Oct 2013 - Nov 2015

Computer Hardware Technician

EDUCATION

V-TEC COMPUTER
EDUCATION CENTRE
Kozhencherry, Kerala
2013

Diploma in Computer Hardware Maintenance & Networking

IITNDT
Chenganoor, Kerala
2013

Institute of Inspection Technology & NDT Resources (RT, PT, MT,UT)

ST. JOHNS COLLEGE
Thiruvalla, Kerala
2012

Bachelor of Commerce