



SARATH KANNOTH

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Karama Dubai, UAE

Personal Details

Date of Birth : 23-05-1988
Nationality : Indian
Gender : Male
Marital Status: Unmarried

Languages Known

English, Hindi, Malayalam,
Tamil.

Education

Diploma in civil Engineering
with Auto cad
Higher Secondary
High school

Computer skills

Basic Computer Knowledge

Passport Details

Passport No : V4598816
Visa status : Visit Visa

Curriculum Vitae

CAREER OBJECTIVE

A Suitable position with an organization where I can utilize the best of my skills and abilities that fit to my Education, Skills and experience a place where an encouraged and permitted to be an active participant as well vital contribute on development of the Company.

KEY SKILLS

- Great communication skills.
- Customer relationship management.
- Excellent time management.
- Problem-solving.
- Decision making.
- Critical Thinking Skills.
- Time Management Skills
- Customer Service
- Basic administration skills.

WORKING EXPERIENCE

COMPANY : CELL WORLD MOBILE SHOP, BANGLORE, INDIA

POSITION : SALES EXECUTIVE

DURATION : 4 YEARS

PROFESSIONAL STRENGTH & RESPONSIBILITIES

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling, networking and social media
- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports with sales and financial data
- Ensure the availability of stock for sales and demonstrations
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results
- Gather feedback from customers or prospects and share with internal teams

COMPANY : AL NASAR ENGINEERING DUBAI UAE

POSITION : CNC PROGRAMMER AND OPERATOR

DURATION : 4 YEARS

COMPANY : SABARI ENTERPRISES PUNE, INDIA

POSITION : CNC PROGRAMMER AND OPERATOR

DURATION : 2 YEARS

PROFESSIONAL STRENGTH & RESPONSIBILITIES

- Programming, setting up and operating CNC machines to perform tasks such as drilling, grinding, milling etc.234
- Loading programs, workpieces and initial settings into CNC machines2
- Understanding and following specifications of the task at hand and the desired result by reading blueprints, mechanical drawings etc.14
- Translating instructions into computer commands so the machines can perform the correct function4

- Monitoring machining operations and intervening in the event of malfunctions, breakdowns and machining errors²³
- Maintaining equipment, adhering to quality and safety standards and keeping detailed part records³⁵
- Producing machined parts and tools from different resources including metal and plastic¹⁵
- Inspecting finished products and leading test runs⁵

DECLARATION

I hereby certify that particulars given above are true and correct to the best of my knowledge.

SARATH KANNOTH