



MOHAMMED ABDUL ASRAR

Exchange Teller

Currently in Dubai till 15 November VISA Status : Visit visa

CONTACT

+971 543641134
asrarmohammed667@gmail.com

Deria , Dubai

Nationality : Indian

EDUCATION

Bachelor's – KAKATIYA UNIVERSITY

- BSC MICROBIOLOGY

SKILLS

- Foreign Exchange Transactions
- Cash Handling
- Customer Service
- Project Management
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking
- Category Management
- Retail Execution
- Market Analysis
- Sales Planning and Execution

LANGUAGES

- English
- Arabic
- Hindi
- Telugu

(U.A.E Driving License Holder)

PROFILE

To secure a challenging Sales Executive position in a dynamic FMCG company. Leverage 12 years of sales expertise, strong market knowledge, and proven track record in achieving sales targets. Utilize excellent communication and interpersonal skills to build lasting customer relationships. Possessing a valid driving license ensures efficient territory coverage.

WORK EXPERIENCE

AALMIR GROUP OF TRADING COMPANY Senior Sales Executive

FEB 2022 TO 2024 FEB

- Managed key A & B class supermarket accounts in Dubai and Sharjah, including Grandiose, West Zone, Amaya, Baqermohibe, Safeer Hypermarket, and Gift Village. Drove sales growth through effective distribution, shelf visibility, and category management. Achieved sales targets by securing new listings, managing LPOs, and optimizing inventory levels. Ensured timely deliveries, resolved customer issues, and maintained strong relationships. Conducted market analysis, prepared sales reports, and communicated performance metrics.
- Collaborated with cross-functional teams to optimize sales strategies and execution.

NADA Dairy Company Sales Executive

SEP 2017 - DEC 2021

- Managed and developed relationships with major retail chains in the UAE, including Carrefour, Lulu, Spinneys, Choithrams, Al Maya, Nesto, and Cooperative.
- Achieved sales targets by securing new listings, managing purchase orders, and optimizing product placement. Monitored inventory levels and ensured timely deliveries to maintain customer satisfaction.
- Implemented effective trade marketing strategies, including promotional planning, execution, and evaluation. Collaborated with marketing and merchandising teams to maximize brand visibility and sales.

Al Thanmyah Trading Company Sales Executive

MAY 2007 - DEC 2011

- Built and maintained strong customer relationships by delivering exceptional service and exceeding expectations.
- Conducted customer satisfaction surveys and implemented improvement strategies.
- Contributed to the development of sales and leasing policies. Collaborated with marketing to execute promotional activities, events, and displays.
- Generated leads and followed up on sales opportunities

al muzaini International exchange (Kuwait) Exchange Teller

FEB 2012 - DEC 2015

- Accurately processed foreign currency exchange transactions, ensuring compliance with all regulations.
- Provided excellent customer service, addressing customer inquiries and resolving issues promptly.
- Handled cash transactions efficiently and securely.
- Maintained accurate records of transactions and reconciled daily cash balances.
- Adhered to strict anti-money laundering and know-your-customer (KYC) procedures.