



# MOHAMAD NASIR

## BRANCH MANAGER

### CONTACT

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- Dubai-UAE

### EDUCATION

Bachelor of commerce

COLACO COLLEGE AFFILIATED TO  
MANGALORE UNIVERSIT

### SKILLS

- Customer service
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking
- cash handling
- Adaptability
- Communication Skills
- Proficiency in Financial  
Software

### LANGUAGES

- English (Fluent)
- Hindi (Fluent)
- Malayalam (Fluent)
- Kannada (Fluent)
- Tulu (Fluent)

### PROFILE

Experienced Branch Manager with 10 years in the financial services industry, specializing in money exchange operations. Proven track record in ensuring regulatory compliance, optimizing operational efficiency, and achieving financial goals. Skilled in leading and developing teams, delivering exceptional customer service, and implementing strategic initiatives to drive profitability. Strong analytical abilities and a commitment to maintaining high standards of integrity and performance.

### WORK EXPERIENCE

- LULU INTERNATIONAL EXCHANGE 2014 - PRESENT  
BRANCH MANAGER

#### Operational Management

- Oversee daily operations of the branch, ensuring smooth and efficient processes.
- Monitor and manage cash flow, ensuring sufficient liquidity for transactions.
- Ensure compliance with all relevant laws, regulations, and company policies.
- Implement and maintain security measures to safeguard assets and information

#### Financial Management

- Oversee daily operations of the branch, ensuring smooth and efficient
- Monitor branch financial performance, including revenues, expenses, and profitability.
- Develop and implement strategies to achieve financial targets and grow the customer base.
- Prepare and present financial reports to senior management

#### Compliance and Risk Management

- Ensure all transactions comply with anti-money laundering (AML) and counter-terrorism financing (CTF) regulations.
- Maintain accurate records of all transactions and prepare necessary reports for regulatory authorities

#### Staff Management

- Conduct regular performance reviews and provide feedback and development
- Schedule staff shifts and manage leave requests to ensure adequate coverage.

#### Marketing and Business Development:

- Develop and implement marketing strategies to attract new customers and retain existing ones.
- Build and maintain relationships with local businesses, community organizations, and other stakeholders.
- Identify opportunities for new products or services to meet customer needs.