

## **Ahmed Saied Mohamed Ali (Abu Dhabi, UAE)**

### **Personal Information**

+971 52 100 7992

+971 58 699 7133

[Saieda397@gmail.com](mailto:Saieda397@gmail.com)

Date of Birth: March 16, 1998



### **Objective**

Aiming to gain a new experience in the business field to improve my abilities and cope with the requirements of the job market challenges.

### **Education**

May 2020 Bachelors of Law, Faculty of Law, Helwan University, Egypt

### **Experience**

- Open Home (Jan 2024-Current) – Abu Dhabi, UAE  
Position: Sales Agent  
I am responsible for offering units for new launches, resales and rent. I check with developers regarding projects, availability, payment plans. In addition, I answer clients' enquiries and follow up with them.  
My achievements in this role include that I've sold 2 units in Yas Island and Reem Island.
- Advertising Freelance (Jan 2022-Dec 2023) – Abu Dhabi, UAE  
I've worked for an advertising agency previously. My role was to introduce the company to governmental departments, car dealerships, and malls to develop new opportunities. In addition, I was responsible for following up with existing clients to acquire new projects.  
My main field of work was focusing on marketing, branding & social media management.  
This role made me familiar with governmental portals such as SAB ARIBA, Ariba services, AD ports & MOF.  
In addition to the above, I have been doing freelance work related to advertising. My role is to find companies who would like to engage in marketing plans and introduce them to marketing executives/specialists.
- AirArabia Airline; International aviation business Cairo Airport (Jan 2023-Dec 2024) – Cairo, Egypt  
Position: Tickets Agent  
I was handling reservations for air lines like Air Arabia, Turkish Airlines, Canada Airlines. Also, I used to check travel documents like the passport expiration date, visa expiration, residency, military docs, etc. Additionally, I

used to check baggage requirements based upon the criteria of ICAO and IATA.

- First Lieutenant in the Military Police of the Egyptian Army (Nov 2019-Jan 2023)  
I was an operations officer, VIP Guard Officer in the Armed Forces (held first place in physical fitness at the Military College of the Armed Forces)
- PANDORA (Jul 2017-Jul 2019) – Cairo, Egypt  
-Position: Senior Sales  
-Leading the sales team  
-Encouraging the team to achieve the target by building a good relation with each other and try to do the best to match their needs that will not cause business conflict.
- MANGO Brand (Jul 2016- Jul 2017) – Cairo, Egypt  
Position: Sales  
Help the customers to get the right taste in choosing their clothes.
- ZARA Brand (Jan 2016- Jul 2016) – Cairo, Egypt  
Position: Sales  
Handling sales and helping customers.

### **Courses**

- CM ALTEA DCS by Air Arabia Airlines (2023 ).
- Passenger Baggage Handling Procedure by Air Arabia Airlines (2023 ).
- Initial Dangerous Goods Regulations CAT 9 by EGYPTAIR TRAINING CENTER (2023 ).
- Initial Passenger Handling by EGYPTAIR TRAINING CENTER (2023 ).
- Aviation Ground service Security Initial by EGYPTAIR TRAINING CENTER (2023 ).
- Dangerous Goods Regulations CAT 10 by Green decisions (2023 ).
- Apron Safety Awareness by International Aviation Business(2023 ).
- IAB Safety Management by International Aviation Businesses(2023 ).
- ERP And Crisis Management by International Aviation Business (2023 ).
- Initial Baggage Handling by International Aviation Businesses (2023 ).

### **Core Competencies**

High capacity to focus.

Multi-tasking.

Photocopy Memory.

Hard worker.

**Skills**

Proficient use of Microsoft Office, Excel, word, Power Point.

**Languages**

Arabic: Mother Tongue (Excellent).

English: Fluent (Read, Written, & Spoken).

Spanish: Basic

**Personal Information**

Name: Ahmed Saied Mohamed Ali

Date of Birth: March 16, 1998

Contact Information:

+971 52 100 7992

+971 58 699 7133

Saieda397@gmail.com