# MOHAMED SALAH

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#### PROFESSIONAL SUMMARY

Dynamic and results-driven banking professional with over 8 years of experience in customer service, sales, and financial transactions. Proven ability to build strong customer relationships, drive sales, and ensure a high level of satisfaction in fast-paced environments..

#### **WORK HISTORY**

TELLER | 2022 - 2024

# Redha Al-Ansari Exchange - Dubai

- Assisting customers with basic transactions, such as making deposits and withdrawal
- cash, checks, and other forms of payment from customers and keeping deposit slips, checks, and cash in order.
- Verifying customers' identities and ensuring the paperwork is properly completed and they have sufficient funds in their accounts to cover their transactions.
- Answering customers' questions about their accounts and the bank's services and products

#### **SALES EXECUTIVE** | 2021 - 2022

#### Al Saif Trading - Dubai

- Maintaining a positive, empathetic, and professional attitude toward customers at all times.
- Reponding promptly to customer inquiries. Communicating with customers through various channels
- Keeping records of customer interactions, transactions, comments, and complaints

#### **SALESPERSON** | 03/2019 - 01/2021

#### Trade Line Store - Egypt

- sale the company products or services to customers
- Develop and execute sales strategies to achieve targets and drive revenue growth responsibilities closing deals and processing payments

# CUSTOMER SERVICE REPRESENTATIVE | 2/2016 - 01/2019 Vodafone - Cairo

- Respond promptly to customer inquiries via phone, email, or chat
- Assist customers with account inquiries, billing issues, and service-related concerns.

#### **SKILLS**

- Negotiation skills
- Active Listening
- Effective Communication
- Problem-Solving Attitude
- Negotiation Strategies
- Follow-Up

- Self-Reflection and Improvement
- Customer Service
- Sales trend analysis
- Market trends understanding
- Online sales

# **EDUCATION**

# Mansoura University - Al Mansoura | Bachelor of Arts

# LANGUAGES

Arabic	English
Native	Advanced

# **ADDITIONAL SKILLS**

Ms office Basic Accounting Photoshop