

Areeb khan

Financial Analyst

Dynamic finance professional with over 5 years of experience in equity research, FX consulting, securities analysis, and asset management. Proficient in data analysis, strategic portfolio management, and client relationship building. Demonstrated ability to provide actionable insights, manage client portfolios, and drive revenue growth by leveraging market trends and investment strategies.



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📍 Current Location Dubai, UAE

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WORK EXPERIENCE

Corporate Dealer

Delma Exchange

12/2023 - 07/2024

Abu Dhabi UAE

Forex Exchange International payments

Achievements/Tasks

- Developed and maintained strong client relationships with SMEs and high net worth clients, enhancing client retention and satisfaction.
- Facilitate international payments, remittances, and cross-border payments
- Provide insightful guidance on financial market trends and risk mitigation.
- Drive revenue growth through proactive onboarding efforts via direct cold calling and client referrals.
- Comprehending diverse business types and delivering tailored services to each client.

Equity Dealer

Kotak securities Ltd

07/2022 - 09/2023

Gurugram India

Part of Kotak mahindra Bank limited. Full fledged investment broking company .

Achievements/Tasks

- Monitored market news, financial trends, and macroeconomic factors.
- Maintained regular client contact through calls and meetings.
- Analyzed client risk/reward tolerance and delivered tailored portfolios.
- Providing trading insights by analyzing technical charts and short-term option strategies.

Equity dealer

Axis securities

09/2019 - 02/2022

Lucknow India

Achievements/Tasks

- Responsible for facilitating stock trades on behalf of clients & providing them with advice & market insights.
- Analyzed trading strategies and maximized client engagement, resulting in a 25% increase in branch profitability.
- Ranked #1 in revenue generation from forex market in FY 2020-21.
- Facilitated stock trades and provided market insights to clients.

EDUCATION

MBA (Finance & Marketing)

Integral University

2016 - 2018

Lucknow India

Bachelor of commerce

Lucknow university

2013 - 2016

SKILLS & EXPERTISE

Financial Consulting

Sales

Financial Markets

Customer Relationship

Investment Strategies

Forex

Negotiation

Equity & Derivatives

Business Development

Hedging

Risk Management

Microsoft 365

Data Analysis

Macroeconomic Analysis

FMVA

Technical Analysis

CERTIFICATES

Google Data Analytics

(09/2022 - 12/2022)

Completed alongside work, Enhancing data analytics skills.

Business Intelligence and Data Analyst And FMVA (02/2023 - 12/2023)

Global certification from CFI ,focusing on finance professional tools and programming.

LINGUISTIC SKILLS

English

Professional Working Proficiency

Hindi/ Urdu

Full Professional Proficiency