

ESLAM MOHAMED KHALIFA

Customer service and salesmarketing

Khalifae576@gmail.com Address : Abudhabi Phone number : 0559223914

PROFILE SUMMARY

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I seek self-realization in a successful business through cooperation with work team

work team and under successful

management that aspires to the best, as I have experience in the field of customer service, sales and marketing for years through multiple jobs from which I gained responsibility, as attached to you.

EDUCATION

Faculty of Law, Bani swef University Graduation: 2015

•Grade: Good

.SKILLS

- **Problem Solving**
- Good communication Flexibility

LANGUAGE SKILLS

Arabic : Mother tongue English: Good command of both written and spoken

COMPUTER SKILLS

- **Excellent Knowledge of Microsoft Office**
 - Excellent knowledge of Surfing Interne

WORK EXPERIENCE

Samsung company | minya branch

Seller of mobile phones and devices

From 8 oct 2021 to sep 2024

*Taiking to ustomers working to convine them

*Selling products inside the branch ,and working to achieve the required target

Alahli BANK of kuwait - cairo sales and

marketing credit card

Upper Egypt and cairo Aug 2019 to Aug 2021

- · Monitor and understand customer needs and requirements.
- · Completing sales operations and achieving the required sales percentage.
- · Cooperating and participating with the work team to build a strong network of relationships and complete sales operations.

Telecome egypt | cairo branch

Customer service

agent in cairo branch january 2017 to july 2019

- · Immediate response to customer inquiries
- · Maintaining records of communication with customers, their transactions,
- comments and complaints .
- · Providing the appropriate solution about the customer service process.





Excellent knowledge of Hardware.

PROFESSIONAL SKILL

• Flexibility

Commitment

Problem Solving

Administration

- Good listening
- patience
- Good speaking
- Teamwork

ACTIVITIES

October 2010 till Now :

- Workshop by: Dr. Alaa Hasaballah for "How to make CV, How to pass interview" provided by USAID.
- free young family member Faculty of Beni-suef University .

TRAINING

- 1. turn Microsoft office 2003, 2007, 2010 summa supported regional Federation of associations in Minya.
- 2. the human development cycle and life skills with a degree of Assiut businessmen association between 25-6-13-17-7-2013.
- 3. get the ICDL certificate of building society for community development.
- 4. get the course leaders and youth cadres SIDC for comprehensive development between 11-7-2011 to 15-7-2011.
- 5. . get a political course between 19-11-2012 to 21-11-2012.
- 6. get a course on HIV AIDS conscious initiative between 8-4-13-12-4-13.
- 7. get CONVERSATION session of regional association for NGOs in Minia.
- 8. get PHOTOSHOP CS2 cycle of Arabic Academy of development in Minya.
- 9. a member of the international network of YPEER Network in Egypt "youth peer education network ".

PRACTICAL SKILLS

- 1. Proficiency in communication skills and providing appropriate solutions to problems.
- 2. Ability to arrange and organize tasks.
- 3. Patience when dealing with difficult problems.
- 4. Good understanding of the organization's activity and industry.
- 5. Paying attention to the details of the customer's experience and understanding the evolution of its stages to provide practical solutions and useful information of interest to him.
- 6. Persuasion skills and their use in the organized selling process carried out by the sales representative, whether internal or external.
- 7. The ability to use active and encouraging language that motivates the client to take a positive step.

HOBBIES







Sports

reading travel

ABOUT ME

Date of Birth: Jan 25th, 1994. Gender: Male. Nationality: Egyptian. Marital Status: Married Military service : Service performer.







