



MUHAMMAD SALMAN SIDDIQUI

SEASONED BANKING & FINANCE PROFESSIONAL

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CORE BANKING SKILLS

1. Investment Banking
2. Retail Banking
3. Commercial Lending
4. Credit Analysis
5. Compliance

DIGITAL BANKING SKILLS :

1. Digital Payments
2. Mobile Banking
3. Online Banking
4. Fintech

QUALIFICATION & TRAININGS

Bachelor's in Business Administration in Finance Grad (BBA - Finance) , Provided with a solid foundation in Financial Analysis, Corporate Finance, and Banking Operations, enabling me to drive Business growth and optimize Financial performance.

2. Trained in Financial Regulation, Compliance, and Risk Management, with expertise in UAE Financial Regulations, Banking Compliance, AML/CFT, and UAE Central Bank guidelines.

* PROFESSIONAL SUMMARY:

- "Results driven Seasoned Banking Professional with 03+ years of Experience in Banking, Remittance Operations, Finance, and Accounting,

Seeking a challenging UAE role to leverage my expertise, drive Business growth, and Optimize Financial Performance."

* WORK EXPERIENCE:

1. FINTREK MARKETING - CHANNEL PARTNER EMIRATES NBD (MAY 2024 - PRESENT)

SALES EXECUTIVE

* Generated new Business Leads and surpassed Sales targets by promoting Personal Loan products in the competitive UAE Banking Sector.

* Conducted comprehensive Financial needs Analysis and delivered tailored Personal Loan enduring relationships with both Existing and Prospective Clients, fostering repeat Business and referrals thereby Strengthening the Bank's Loan portfolio.

2. BANK AL HABIB (JUNE 2022 - MAY 2024)

REMITTANCE OFFICER

- Managed and maintained a high volume of Customer Accounts, ensuring accuracy and efficiency in Remittance Operations & Funds Transfer.

- Issued Banker's Cheques promptly, Disbursed Salary Payments for Corporate clients and individuals.

- Responded promptly and professionally to Credit Advice Inquiries, Processed RTGS (Real Time Gross Settlement) transactions accurately and swiftly.

3. JUBILEE LIFE INSURANCE (MAY 2021- AUG 2021)

FINANCIAL SERVICES ASSOCIATE

- Assisted in the preparation of Financial Statements, including Balance Sheets, Cash flow Statements and Income Statements

- Processed Insurance Premium Payments accurately and efficiently using advanced computerized systems.

