

Office Administrator
/ Sales Professional



# **Contact**



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Al Nahda, Sharjah



# **About Me**

Dynamic and results-oriented professional with 5+ years of experience in administrative and sales roles across two countries, including the UAE. Proven ability to manage multiple priorities in deadline-driven environments while delivering exceptional client service. Adept at streamlining office operations, building client relationships, and

## Skills

- Outstanding communication and interpersonal skills
- Strong multitasking abilities and attention to detail
- Proficient in Microsoft Office and administrative tools
- Excellent customer service and client relationship management
- Ability to work under pressure and meet deadlines
- Basic understanding of sales and marketing strategies
   Familiarity with office inventory management and scheduling

# **Education**

Certificate of Proficiency College of Insurance

Jan 2021 - April 2021

Bachelor of Commerce
 Egerton University

Sep 2008 - Dec 2012

# **Professional Experience**

### Relationship Officer

One Stop Commercial Brokers, Dubai

Mar 2022 - Dec 2024

- Follow up with clients for credit and insurance cover and ensure payment is done in due time.
  - Developed and conducted credit awareness programs with store/market management.
  - Managed branch credit operations and implemented delinquency control measures.
  - Ensured compliance with established policies to safeguard assets for both the bank and clients.
  - Built and maintained key client relationships at store, market, and regional levels.
  - Designed and executed annual marketing plans to achieve business agals.
  - Attended and supported store opening and relocation events, with up to 75% travel involved.

## Executive Officer

Jubilee Insurance Company

Aug 2017 - Jan 2022

- Oversaw administrative processes, including client filing systems and master schedule creation.
- Managed reception operations to ensure effective communication internally and externally.
- Assisted staff with clerical and administrative tasks, proposing process improvements.
- Prepared routine correspondence and business-related documents.
- Arranged meetings and conferences, maintained calendars, and coordinated travel reservations.
- Performed office supply inventory and replenishment as needed.

### Office Assistant

Madison Insurance

Sep 2013 - Dec 2016

- Supervised daily office operations to ensure efficiency and organization.
- Acted as a liaison between internal departments and external partners.
- Provided a hospitable experience for office guests and managed front office operations.
- Assisted in managing a team of 25 employees, creating schedules and organizing meetings.
- Handled multi-level office tasks with accuracy and promptness.



# **Hobbies**

- -- Dancing
- Sports
- Networking and engaging in meaningful conversations