## **Mohammad Faysal Hasan**

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#### **PROFILE:**

Intend to work in a challenging and competitive environment where strong sense of responsibility and commitment is required in home and abroad and build up a career through commitment, dedication, and hard work for achieving the companies **MISSION** and **VISION**.

# **ACADEMIC RECORDS:**

Masters of Business Administration (MBA)-2008 (UAE Attested)

Major in Finance and Banking International Islamic University Chittagong Achieved-CGPA 3.06 (Out of 4)

#### **Bachelor of Business Administration (BBA)-2007**

Major in Finance & Banking Achieved: CGPA 2.98 (Out of 4) International Islamic University Chittagong

## PROFESSIONAL EXPERIENCE:

- Present Role: Business Development Executive (Moderate Technologies LLC)
   May 19 2024 to Till Now.
- Previous Role: Asst Relationship Manager (marketing & sales) October 21, 2016- December 19,2023

DBH Finance PLC, Bangladesh.

Previous Role: Officer (Home Loan Sales) October 25, 2016
 DBH Finance PLC, Bangladesh.

# MAJOR TRAINING/DEVELOPMENT PROGRAMMES ATTENDED: IN DBH& ICB Islamic Bank Ltd:

- Tally Program (Duke Training Center, Abu Dhabi, UAE)
- Anti-Money laundering Features of Liability products.
- Loan and product design of Auto, PL, Mortgage
- KYC (know Your Customer), Account opening/closing/maintenance & effective customerservice.

#### **Experience: ICB Islamic Ltd.**

Officer (01/01/2012-24/10/2016)

All types of A/C; Maintenance of cheque book, debit card; issuance of different certificates as per customer & bank instruction; ATM Booth maintenance; Handling cash with Bangladesh Bank; Attending Bangladesh bank Meeting; Identify improvement areas and propose constructive changes to achieve operational excellence; Contribute positively as a team player and effectively communicate with superior and colleagues; Growing the customer base through marketing and business development efforts, including cross selling to existing customer base and fulfillment of monthly sales target.

## **Experience: DBH Finance PLC**

Product Marketing Officer (21/07/2009-31/12/2011)
 DBH Finance PLC, Bangladesh.

## **COMPUTER KNOWLEDGE:**

MS Word, MS Excel, MS Power Point & Internet Activities. Tally Program (Duke Training Center, Abu Dhabi, UAE)

#### **INTERESTS:**

- Communicate with people
- Watching movies and documentary
- Travelling
- Sports

## STRENGTH'S & CONFIDENT ON:

- Excellent ability to plan, organize and prioritize mywork and to meet on time the
- deadlines
- Ability to maintain good coordination and communication with relevant personnel and organization.
- Adoptable to work under pressure and to produce quality output in stressful conditions.
   Reliably to retrieve reference materials from all possible sources.
- Can work effectively in a team. Good leadership and supportive skill

# **CAREER ASPIRATIONS:**

Spread knowledge and understanding on modern banking. Furthermore, to apply my theoretical and conceptual knowledge into practical field to a challenging innovative career where experience will be effectively utilized for the global community.

# **PERSONAL INFORMATIONS:**

Father's Name : Late Md. Ali

Mother's Name : Late Halima Khatun. Date of Birth : 15<sup>th</sup> January, 1982

Religion : Islam.
Nationality : Bangladeshi.
Marital Status : Married
Blood Group : A+

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