

NABHAN NOUSHAD

Sales Assistant

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EXPERIENCE

Sales Assistant

Lulu Group International

- 03/2022 - Present Abu Dhabi, UAE
- Provided excellent customer service, ensuring customer satisfaction and loyalty
 - Assisted in the sales process, including handling customer inquiries, providing product information, and processing transactions
 - Maintained a clean and organized sales floor, ensuring products were properly displayed and stocked
 - Assisted with inventory management, including receiving and stocking merchandise, and conducting stock checks
 - Processed customer returns and exchanges efficiently and courteously
 - Contributed to team goals and targets, striving to achieve sales objectives

Sales Assistant

Fouzy Shopping Center Private Limited

- 04/2017 - 08/2019 Kollam, Kerala, India
- Assisted in promotional activities, such as setting up displays and participating in sales events
 - Developed product knowledge and stayed informed about new product offerings and promotions
 - Maintained a positive and professional attitude at all times
 - Adhered to company policies and procedures, including cash handling and security protocols
 - Assisted in the sales process, including handling customer inquiries, providing product information, and processing transactions

EDUCATION

Bachelor of Arts in Islamic History

Mannaniya College of Arts & Science

2017 - 2020 Kollam, Kerala, India

Data Entry - Arabic

G-Tech Group of Institution

07/2018 - 10/2018 Kollam, Kerala, India

LANGUAGES

Arabic
Advanced



English
Advanced



Hindi
Advanced



Tamil
Advanced



SUMMARY

Highly motivated sales professional with a Bachelor's in Islamic History. Skilled in customer service, sales strategies, and cultural awareness, with proven experience in delivering exceptional results in the UAE and India. Adept at building relationships with customers, understanding their needs, and achieving sales objectives. Proficient in time management, product presentation, and Microsoft Office Suite.

KEY ACHIEVEMENTS



Exceeded Sales Targets

Achieved monthly sales targets.



Customer Satisfaction Improvement

Resolved 95% of customer issues on first contact, improving satisfaction scores.



Staff Training Efficiency

Trained 10 new staff members, decreasing onboarding time by 30%.

SKILLS

Data Entry Excel

Microsoft Office

Microsoft Office Suite Powerpoint

Product Knowledge

Customer Service Skills

Sales Techniques and Strategies