

Ayub Khan

Dedicated Customer Service Representative with a Proven Track Record of Satisfaction with strong Communication skills.

Deira Dubai

alishaan4321@gmail.com

+971 58 577 3316

Willing to relocate: Anywhere

Personal Details

Birth Date: 1984-12-06

Eligible to work in United Arab Emirates: Yes

Industry: Call Center, Customer Service, Healthcare, Other, Retail

Work Experience

Sales Officer

INNOVATIONS GROUP-Dubai

October 2024 to Present

Credit Card sales,generating leads,cold calling,Customer Service after sales.

SENIOR ADVISOR

Easy Life Management Pvt Ltd-Mumbai, Maharashtra

February 2023 to September 2024

UK OUTBOUND Customer Service: Responsible for managing, guiding and motivating

I look forward for challenging position in team members' work together to achieve the common goal, oversee the team's operations,

a professional organization to utilize and track progress, address issues, represent team concerns to higher management, mainly

expand my practical knowledge. To be a focusing on team targets. Provide on-time training.

part of organization where the structure

SENIOR ADVISOR

MLM Global Services Llp

June 2022 to January 2023

ambition of an employee by providing

MLM Global Services Llp

growth Opportunities & necessary

infrastructure that could benefit the UK OUTBOUND Customer Service: Advisor of Emergency alarm systems and equipment

company. and up selling vitamins.

Best Sales Person

MLM Global Services Llp-Mumbai, Maharashtra

2022 to 2023

of the year

SENIOR ADVISOR

Inspiron Management Pvt Ltd-Mumbai, Maharashtra

January 2021 to June 2022

Skills UK OUTBOUND Customer Service: Contact potential customers and make sales pitches.

Develop relationships with top customers. Meets or exceeds Sales quotas. Collaborates

Result oriented with a Strong

CUSTOMER RELATION EXECUTIVE

Light Ahead Tech Services Pvt Ltd-Mumbai, Maharashtra

November 2019 to September 2020

interpersonal skills. Light Ahead Tech Services Pvt Ltd

UK OUTBOUND Customer Service: Conduct Outbound Service calls, Building stronger

Ability to manage change with relationships and learning about your customer's needs and behaviors helps to retain

ease. Quick grasping power. customers. Know the customer's needs and knowledge of tackling the problems or queries of his customers and solve the same.

Quick adaptability to new

CUSTOMER RELATION EXECUTIVE

VITAMINS Direct Pvt Ltd-Mumbai, Maharashtra

October 2017 to September 2019

environments with positive

attitude. VITAMINS Direct Pvt Ltd

UK OUTBOUND Customer Service: Conduct outbound Service calls and emails to Communication & Time prospective customers to generate leads and drive sales. Identify and qualify potential

Management. customers through research and effective questioning techniques. Build and maintain a pipeline of potential clients, tracking all interactions and progress in CRM software.

Copywriting & Story writing

CUSTOMER RELATION EXECUTIVE

Souza Marketing Pvt Ltd-Mumbai, Maharashtra

April 2013 to September 2017

UK OUTBOUND Sales: Generating new leads to the company, selling Healthcare products like vitamins supplements and medical Alarm systems, Achieving monthly targets.

languages

Customer Service

Souza Marketing Pvt Ltd-Mumbai, Maharashtra

2013 to 2017

SALES ASSOCIATE

Goldshield Services Pvt Ltd-Mumbai, Maharashtra

August 2007 to March 2013

UK OUTBOUND Sales: Handling customer service after sales, Healthcare products like Vitamins and supplements, escalating reports of achieved monthly targets, processing sales

sheet.

COUNTER SALESMAN

Kartasiya Altalib-Baljurshi
2005 to 2007

Arabic - Beginner

Kartasiya Al Talib (Stationery)

Job description: Assist customers through the entire sales process, monitor inventory and restock products as needed, Handling Cash counter and answering to inquiries, keeping the counter clean and organized, managing inventories, collecting payments, Helping warehouse staff, stocking shelves, performing bookkeeping activities.

Interests Achievements

Exercising and healthcare

Outdoor activities

Education

Bachelor Degree in Commerce

Yashwantrao Chauhan University - Maharashtra
May 2006 to May 2007

HSC

Khalsa College of arts science and commerce - Maharashtra
April 2003 to May 2004

Skills

- Customer service (5 years)
- Extensive experience in Sales, Marketing and Operations and working in the retail and Call center management industry specifically in Healthcare industry.. (9 years)
- Customer care representative (3 years)
- Analytical Skills Effective Communication Interpersonal Skills Strong people and time management skills