



ISHAL SULAIMAN

AGE: 28

CONTACT

Phone: +971506026570

Email : ishal240@gmail.com

Address: Hor Al Anz, Deira
Dubai, UAE

Permanent

Address: Cheruthuruthy, Thrissur
Kerala, India

ACADEMIC QUALIFICATION

2014 - 2016

**National Institute of Open
Schooling**

Higher Secondary Certificate

2012

Kerala Govt. Board of Examination

Secondary School Leaving
Certificate

SKILLS

- MS Office
- Graphic design
- Driving
- Internet Research

CAREER OBJECTIVE

Looking forward for a challenging position to cover wide range of responsibilities to apply my skills and previous professional experience, expertise a strong communication, management in handling and in depth my knowledge contribute in the growth of the company and mine.

WORKING EXPERIENCE

2023 May - Present

ICL Infinite Financing Broker - Dubai, UAE

Relationship Officer- Deem Finance

- Calling or cold calling potential customers to inform them about Credit Cards and it's benefits.
- Initiating sales with potential customers over the phone.
- Gathering and documenting customer information, payment methods, purchases, and reactions to products.
- Keeping up to date on all credit cards and informing customers of new cards and it's benefits.
- Meeting sales quota or achieving target to sell credit cards.
- Answering customers' questions and meeting them to resolve queries related to Credit card to maintain relationship.

2020 - 2022

Impact - Kollam, Kerala, India

Business Development Executive

- Coordinating with the Managers regarding the Sales targets.
- Guide the customers about the product specifications by understanding their need.

PERSONAL PROFILE

Nationality : Indian
Sex : Male
Marital Status : Unmarried
Religion : Islam
Languages : English, Hindi,
Malayalam, Tamil
Date of Birth : 16/06/1996
Passport No : T0903574

STRENGTH

- Good in problem solving skills.
- Willing to learn new things.
- Capability of understanding and implementing new techniques quickly.
- Optimistic, Sincere & Hardworking.

- Trained and developed new sales team associates in products selling techniques and company procedures.
- Achieving monthly targets

2019 - 2020

Al Faza Foods - Pattambi, Kerala, India

Sales and Marketing Executive

- Assisted in Ordering frozen food inventory for store.
- Received stock from the truck for distribution throughout the store
- Described products to clients and accurately explained details.
- Distributed the products to other shops through a refrigerated van.

2018 - 2019

Uber Technologies- Kochi, Kerala, India

Uber Driver

- Communicated with passengers and transported them to and their desired destinations, ensuring the great customer experience.
- Maintained vehicle clean and in excellent condition, provided all-time excellent customer service and resolved any customer problematic issues.
- Identified and took the shortest and fastest route, and demonstrated the ability to remain calm in stressful situations.
- Achieved and maintained a perfect 5-star Uber rider rating.

2017 - 2018

Future Lifestyle Fashion Ltd. - Kochi, Kerala, India

Team Member - Cashier

- Greeted customers upon their entry into the counter and helped them with any questions and concerns.
- Operated a checkout lane and associated retail equipments.
- Performed all checkout procedures quickly and accurately each time.

DECLARATION

I hereby declare that the above mentioned details are true to the best of my knowledge.