



AHAMMED MUSHTAQ KM

Date of birth: 28-05-1997 **Nationality:** Indian

Gender: Male

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Email: ahammedmusthaq2020@gmail.com

Address: Karama, Dubai, United Arab Emirates

CAREER OBJECTIVES

A dynamic and results-driven Marketing & Sales Executive with experience in the automobile, electronics, and mobile industries, specializing in sales growth, customer engagement, and market strategy. Proven ability to build strong client relationships, optimize sales strategies through data analysis, and deliver high-quality customer experiences. Seeking a challenging position in a growth-oriented organization where I can leverage my sales expertise, strategic thinking, and problem-solving skills to drive business success and achieve professional advancement.

WORK EXPERIENCE

SALES EXECUTIVE- TATA MOTORS ERNAKULAM, KERALA | OCT 2022- MAR 2025

- Drive sales growth by implementing strategic market penetration initiatives.
 - Build and maintain strong client relationships to enhance customer retention.
 - Analyse sales data to optimize sales strategies and meet evolving market demands.
 - Conducted detailed customer needs analysis to recommend appropriate vehicle models and features.
 - Consistently met and exceeded monthly sales targets through proactive client engagement.
 - Provided after-sales support to improve customer satisfaction and promote repeat business.
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SALES PROMOTER- MODELLO ELECTRONICS, MANAMA, BAHRAIN | NOV 2021- SEP 2022

- Enhanced customer engagement by effectively promoting cutting-edge electronic products.
 - Increased client satisfaction and loyalty through personalized sales approaches.
 - Maintained in-depth product knowledge and conducted live demonstrations to boost sales performance.
 - Monitored inventory levels and coordinated with warehouse teams to ensure product availability.
 - Collected customer feedback and reported insights to the marketing team to refine product offerings.
 - Used persuasive communication techniques to increase conversion rates in a competitive market.
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SALES PROMOTER- OPPO MOBILES, ERNAKULAM, KERALA | JUNE 2019 - OCT 2021

- Promoted mobile products effectively to maximize sales and customer engagement.
- Leveraged strong product knowledge and communication skills to exceed key sales targets.
- Improved customer satisfaction ratings by offering personalized solutions and support.

● **EDUCATIONAL QUALIFICATION**

B. Com in Computer Applications -
MG University Kerala (2018)

**Diploma in Computerized Financial
Accounting -** LBS Center for Science
and Technology (2019)

● **EXPERTIZE**

Microsoft Office - MS Excel, MS Word, MS PowerPoint
Adaptive
Decision making
Customer service
Problem-solving
Decision-making
Management
Interacting
Leadership
Planning and Organization
Team Player

● **LANGUAGE SKILL**

English
Malayalam
Hindi

● **PERSONAL DETAILS**

Address: Dubai
Nationality: Indian
Passport No: S8573188
Visa Status: Visit Visa

● **DECLARATION**

I hereby declare that all the details mentioned above are in accordance with the truth and facts as per my knowledge, and I hold the responsibility for the correctness of the above-mentioned particulars.

AHAMMED MUSHTAQ KM