Irshad Ibrahim CV

Personal profile



Total work experience: 6+

years

Email:

irshadmi246@gmail.com

Contact: +971506548689

Personal Data:

Nationality: Indian

Languages Known:

English, Hindi, Malayalam

Skills:

- Customer Relationship Management
- Negotiation and Persuasion
- Financial Analysis Basics
 Problem Solving
- Good communication
- POS and CRM Software Familiarity
- Fast Learning Ability

Education:

Bachelor of Commerce from St Joseph's first grade college Mysore University, Karnataka, India.

Objective:

To continuously learn and improve myself, both professionally and personally, with organizational goals & interests as primary objectives, and perform in a stimulating and dynamic environment where my skills can be effectively utilized to enhance the growth of organization and myself.

Professional Experience

October 2023 to April 2025, Founder & Owner, High Trends, Kodagu, India

- Established and managed a retail clothing store specializing in men's fashion. Oversaw all business operations including inventory management, supplier negotiation, pricing, budgeting and customer service.
- Developed and executed marketing strategies including social media campaigns, seasonal promotions and collaborations.
- Hired, trained and supervised a team of 3 employees.
- Maintained accurate financial records and ensured compliance with tax and regulatory requirements.

July 29, 2022 to September 30, 2023 Customer Support Officer - Mphasis BPO International – Bangalore, India

Managed a portfolio of delinquent accounts to recover outstanding balances.
 Contacted customers via phone to negotiate payment arrangements.
 Maintained detailed records of customer interactions and payment plans.
 Achieved monthly collection targets consistently and contributed to team goals.
 Provided excellent customer service while handling sensitive financial situations.
 Followed regulatory guidelines and company policies during all collection activities.

March 15, 2019 to June 30, 2022 Senior Cashier -Hotel Empire International – Bangalore, India

- Processed customer payments accurately (cash, card, mobile apps).
- Ensured proper handling of bills, receipts, and change.
- · Balanced the cash register at the end of shifts.
- Handled billing inquiries and complaints professionally.
- Ensured a smooth and friendly checkout experience.
- Ensure all transactions are authorized.

Declaration

I hereby declare that the above-mentioned information is correct & true as per my knowledge.

- Irshad Ibrahim