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Abu Dhabi

# SKILLS

- Customer Service
- Sales and Upselling
- Communication Skills
- Relationship Building
- Appointment Scheduling
- Cash Handling and Billing
- Problem Solving
- Time Management

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## EDUCATION

# **SECONDARY SCHOOL**

I. COM

Mashal Degree College, Wah Cantt, Pakistan

#### **BACHELOR DEGREE**

B. Ed hons

FJ Women University, Rawalpindi, Pakistan

## LANGUAGE

English Urdu

# Faiza Ansaar

#### SALES EXECUTIVE

I am a qualified and hardworking Sales Executive with more than Four year of experience in selling products and helping customers. Good at finding new clients, reaching sales goals, and working with a team. Always ready to learn and grow.

## EXPERIENCE

#### **SALES EXECUTIVE**

NK Project MAnagement Services, Abu Dhabi, UAE 2024- Present

- Successfully met and exceeded sales targets by offering tailored management solutions to clients.
- Developed strong client relationships to drive repeat business and long-term partnerships.
- Coordinated with internal teams to ensure smooth service delivery and high customer satisfaction.

#### **SALES REPRESENTATIVE**

Al Baraha Flower , Abu Dhabi, UAE Jan 2024-Oct 2024

- Assisted customers in selecting floral arrangements, providing recommendations to meet their needs.
- Managed daily sales transactions, maintained product displays, and ensured a welcoming store environment.
- Built loyal customer relationships by delivering excellent service.

#### FRONT DESK OFFICER

Naina Beauty Salon, Wah Cantt 2021-2024

- Welcomed clients, managed appointments, and handled walk-in inquiries to ensure smooth salon operations.
- Answered phone calls and provided information about services, prices, and promotions.
- Handled billing, processed payments, and maintained a clean and organized reception area.