



JISHNU JAYAN

CONTACT

✉ jishnujayan23@gmail.com

☎ +971545358056

📍 Al Qusais

PERSONAL DETAILS

Date of Birth : 17/01/1995

Nationality : India

Passport : N7482282

Driving Licence : UAE valid driving license

SKILLS

Active listening. Verbal communication.
Strategic thinking. Dedication. Motivation.
Initiative. Flexibility.

100%

LANGUAGES

English, Hindi, Malayalam, Tamil.

OBJECTIVE

Experienced Sales Executive with a successful track record of meeting and exceeding sales goals. Proven ability to build strong client relationships and drive revenue growth.

EDUCATION

Master of Business Administration (MBA)

2016-2018

University of kerala

EXPERIENCE

AL KANANAH JEWELLERY LLC

Sep 2022 -

Business development executive

Present

- Presenting sales proposals to potential customers.
- Evaluating customer needs.
- Selling company products or services.
- Educating customers on products and services.
- Monitoring competitor activities.
- Maintaining good relationships with customers.
- Resolving customer complaints.

New Opportunity Consultancy Pvt Ltd

2021 - 2022

Relationship executive

- Responsible for managing customer relationships within a branch, ensuring that clients receive exceptional service and support.
- Meeting with potential clients to gauge the utility and viability of prospective working relationships.

Ujjivan small finance bank

2019 - 2021

Marketing executive officer

- Ensuring proper planning and implementation of marketing strategy and implementation of marketing activities to drive business growth and create brand.

Geojit Financial Services pvt ltd

2018 - 2019

Business Development Executive

- Identified new business opportunities and maintained existing accounts resulting increase in revenue.
- Strengthened relationships with existing accounts and attended events to expand the network.

