### Deepika S



## Personal details



Deepika S



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+971 562079320



July 29, 2001





Female



Indian

# Skills

Communication
Organization Skills
People Management
Problem-Solving
Flexibility & Adaptability
Ms Excel

# Languages

English	••••
Tamil	••••
Malayalam	••••
Hindi	••••

### **Profile**

With a solid foundation in both technology and commerce, I bring a unique perspective to relationship management. My educational background in Information Technology combined with my expertise in client relations enables me to effectively leverage data-driven insights to enhance customer experiences and drive strategic initiatives.

## Education

**BSC Information Technology** 

Jun 2019 - Jul 2022

Bharathiar university

**HSE (Commerce with CS)** 

Jun 2018 - Mar 2019

CMS Matriculation higher secondary school, Coimbatore

**SSLC** 

Jun 2016 - Jun 2017

CMS matriculation higher secondary school, coimbatore

# **Employment**

#### Relationship officer

Dec 2023 - Apr 2025

Inflow financing broker LLC

- Consistently achieved and exceeded sales targets through strategic planning and relationship-building
- Managed a portfolio of clients, maintaining strong relationships to drive repeat business
- Coordinated with cross-functional teams to ensure seamless service delivery to clients.
- Developed and implemented personalized financial plans for clients, enhancing their overall satisfaction.

### **Relationship officer**

Jun 2023 - Dec 2023

Aeon commercial Brokers LLC

- Managed and developed relationships with clients, ensuring high customer retention and satisfaction.
- Handled customer inquiries and resolved complaints efficiently, improving overall service ratings.
- Collaborated with internal teams to streamline client onboarding and service processes.

#### **SME (Subject Matter Expert)**

Jul 2022 - May 2023

HRH Pvt Ltd

- Acted as a knowledge expert on customer service processes, policies, and systems, supporting frontline teams with complex inquiries and escalations.
- Developed and maintained comprehensive documentation, SOPs, and internal knowledge base content to streamline issue resolution and improve consistency.
- Collaborated with quality assurance and training teams to identify knowledge gaps and deliver targeted coaching and support