MUZAFFAR KALYANI

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PROFILE SUMMARY

Dedicated and detail-oriented MIS Executive with hands-on experience in data management, reporting, and inventory tracking. I am skilled in Advanced Excel and Power BI with a strong foundation in business administration and data-driven decision-making. Proven ability to work cross-functionally, generate actionable insights, and maintain data integrity. I am currently seeking to contribute my skills and grow within a dynamic organization in the UAE.

PROFESSIONAL EXPERIENCE

NMB Apparels | MIS Executive

India | Aug 2024 - April 2025

- Data Management: Collect, maintain, and update production and inventory data in Excel for accurate reporting. Helped the management understand business performance by tracking key metrics.
- Tracking updating keymetrics like Production and Inventory.
- Reporting: Prepare daily, weekly, and monthly MIS reports for management to track performance, order status, and vendor delivery schedules. Using excel tools like VLOOKUP, XLOOKUP, Pivotable, Conditional Formatting and other formulas
- Vendor Support: Maintain vendor records (like Arvind Lifestyle, Raymonds, Net play) and assist in tracking their order status.
- Designed easy-to-use dashboards to show sales trends, order status, and vendor performance.

CORE SKILLS

- Advanced Excel (VLOOKUP, XLOOKUP, Pivot Tables, Dashboards)
- Power BI Data Visualization
- MIS Reporting Performance Tracking
- Vendor Management Coordination
- Documentation
- Data Cleaning Analysis
- Communication
- Time Management

EDUCATION

Bachelor of Business Administration (BBA) CGPA: 7.2

Karnataka University, Dharwad | Aug 2024

CERTIFICATIONS

Advanced MS Excel

LCC Institute | Dharwad | Aug 2024

• Data Analysis s Visualization with Power BI

Microsoft | Coursera | Jun 2024

• Excel Basics for Data Analysis

IBM | Coursera | Apr 2024

PROJECT

Believe Pvt. Ltd | A COMAPEHENSIVE ANALYSIS OF AMAZON SALES DATA.

India | April 2024

- Sales Trends Analysis: Identified Q1 as the peak sales period with a 3.50% year-over-year growth, but noted declines in June, July, and November, especially June with an 11.85% drop.
- Category Insights: Body sprays showed the highest growth (5.22%), while personal care units experienced a decline (1.35%) in volume.
- Strategic Recommendations: Suggested targeted marketing for low-sales months, innovation in cosmetics, diversification of personal care products, and expanded promotion of body sprays with regular sales monitoring.

ADDITIONAL INFORMATION

• Languages: English, Kannada, Hindi

• Interests: Learning New Skills, Traveling.

• Availability: Immediate

• **Visa:** Visit Visa: 09/07/2025

• Passport no: V650742G

• **DOB:** 30/11/2000

Marital Status: Single

Nationality: Indian