

ASADULLAH

SALESMAN



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WORK EXPERIENCE

- June 2023 - Present**
work category> **Star Gallery Mart in Dubai**
Salesman
- March 2018 - May 2023**
work category> **Asia Mobile Phone's Br in Al-Ain Abu Dhabi**
Salesman
- Feb 2014-Oct 2017**
work category> **Tariq Computer's in Karachi Sadar**
Sales Supervisor

RESPONSIBILITIES

1. Oversee a team of sales associates, ensuring effective performance and customer service.
2. Develop and implement sales strategies to achieve revenue targets and increase market share.
3. Analyse sales data to identify trends, forecast sales, and adjust strategies accordingly.
4. Conduct regular training sessions to enhance team skills and product knowledge.
5. Assisted customers in selecting and purchasing mobile phones and accessories.
6. Provided exceptional customer service, addressing inquiries and resolving issues.
7. Maintained inventory and conducted stock checks to ensure product availability.
8. Achieved sales targets consistently through proactive sales techniques and customer engagement.

EDUCATION

- 2005-2007** **Government Arts & Commerce College**
Graduation, B.Com
- 2003-2005** **Sindh Board of Technical Education**
Intermediate

PERSONAL INFORMATION

Date of Birth :15-10-1985
Sex :Male
Marital Status :Married
Religion :Muslim
Nationality. :Pakistan

PROFILE

Experienced Sales Supervisor with a proven track record in managing sales teams, and enhancing customer satisfaction. Seeking to leverage my extensive experience in sales and team leadership to contribute to the success of a dynamic organization.

EXPERTISE

- Data Entries
- Sales Techniques
- Office management
- Organisation Skill
- Leadership
- Documentation
- Cash Handling
- Customer Service
- Inventory Management

COMPUTER SKILLS

- Software> Installation windows & MacOS
- Word, Excel,
- Sales and CRM Software
- Point of Sale (POS) Systems
- Email and Communication Tools
- Expertise in mobile devices and accessories
- Strong communication and interpersonal skills
- Customer service excellence
- Sales techniques and upselling strategies
- Event planning and product demonstrations
- Market analysis and competitor research
- Team collaboration

LANGUAGE

- English :Proficient
- Arabic :Fluent
- Urdu :Fluent

DECLARATION

I hereby declare that given above are true to the best of my knowledge and belief.