

UTTAM BASKOTA

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📍 Al nadha, UAE



OBJECTIVE

Enthusiastic and results-driven Salesman with over 3 years of experience in retail and B2B sales. Skilled in developing client relationships, meeting and exceeding sales targets, and delivering excellent customer service. Strong communication, negotiation, and product knowledge abilities. Proven track record of increasing revenue and improving client retention.

EXPERIENCE

Jan 2022 - Dec 2024	Salesman Gorkha Department Store <ul style="list-style-type: none">Achieved 120% of monthly sales targets for 12 consecutive months.Built relationships with over 100 clients, increasing customer retention by 30%.Delivered product presentations and closed high-value deals with minimal supervision. Used CRM tools to track leads, sales pipeline, and client communication.
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EDUCATION

	High school graduate Damak multiple campus, jhapa
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SKILLS

- Sales Strategy & Execution
- Customer Relationship Management (CRM)
- Prospecting & Lead Generation
- Product Demonstration
- Negotiation and Closing Deals
- Market & Competitor Analysis
- Upselling & Cross-selling
- Team Collaboration
- Knowledge of MS Office

ACHIEVEMENTS & AWARDS

2 times best worker of the months

LANGUAGES

- English
- Hindi

Nepali

PERSONAL DETAILS

Date of Birth : 1994 Feb 27
Marital Status : Single
Nationality : Nepalese
Passport : PA3758661
Gender : Male
Passport issue : 2025 Jan 27
Passport Expiry Date : 2035 Jan 26

DECLARATION

I hereby declare that the above-mentioned details are true and correct to the best of my knowledge. I assure that I will discharge my duties to the best of my abilities if I am given an opportunity to work in your esteemed organization

Thanking you,
Yours faithfully,
UTTAM BASKOTA