



# Ahmed Ragab

Senior Sales Excutive

# High Level of Skills

## Contact

+971 58 523 67 99

ahmed.ragab@zoho.com

Dubai

## Skills

- Sales – 90%
- Negotiation – 88%
- Client Management – 81%
- Customer Service – 79%
- Problem-Solving – 85%
- Presentation Skills – 89%
- Marketing – 78%
- Digital Marketing Awareness (Social Media, Online Ads) – 73%
- Artificial Intelligence (AI) Awareness – 75%
- MS Office (Excel, PowerPoint, Word) – 82%
- CRM Proficiency (Hubspot, Zoho, and bitrix24) – 98%

## Education

**Bachelor of Commerce**  
Damietta Univercity  
Excellence with honor

## Languages

- Arabic ( Native )
- English ( B2 )



## Bio Brief

Motivated and skilled sales professional with hands-on experience in high-volume environments. Known for strong communication, relationship-building, and adaptability. Trained in client handling, product presentation, and problem-solving – ready to contribute to a results-driven sales team.



## Work Experience

### Driven Properties - Dubai

#### Senior Property Consultant

- providing prompt, personalized, and solution-oriented support.
- Handled queries across multiple channels (phone, WhatsApp, email, and walk-ins), maintaining high responsiveness and professionalism.

### Etagi Real Estate - Dubai

#### Senior Property Consultant

- off plan property Consultant helping international clients find their dream home in Dubai
- Handle Online meetings and help clients achieving their investment goals .

### Luxury Properties - Dubai

#### Senior Property Consultant

- using tools to learn more about off plan projects
- learning how to close off plan deals

### Elite Bricks - Dubai

#### Senior Property Consultant

- secondary market creating listing and closing deals
- cold calling and email marketing

### Alluhmuoom - Egypt

#### Team leader - Senior Property Consultant

- Led of 14 sales consultants.
- Increased team sales performance through hands-on coaching, motivation, and structured performance monitoring.
- Developed and implemented daily sales tracking systems, improving accountability and enabling real-time decision-making and adjustments.

### Alwatanya Car Service Egypt

#### Accountant

- payroll accountant
- inventory accountant
- Bookkeeping using Excel and ERP systems

### Seaport for car spareparts

#### Import speacialist

- Order Processing : Quantities - Timing - Emails - Aprovals
- Suppliers Coordination : Keep Contact - Send Emails

Looking forward to joining a team that invests in potential and builds high-performing professionals through learning and mentorship.