



SAJIL.CK

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ACADAMIC QUALIFICATIONS:

- **MBA [Master in Business Administration]**
Sikkim Manipal University, India
- **BSc-Mathematics**
Pondicherry University, India.

MULTI-LINGUAL

English	: Read, Speak, Write
Hindi	: Read, Speak, Write
Tamil	: Speak
Kannada	: Speak
Telugu	: Speak
Malayalam.	: Read, Speak, Write

A highly motivated individual with excellent skills in the position applied for and proven ability to organize workload efficiently and achieve objectives.

OBJECTIVE

To associate myself with a professionally driven esteemed organization by pursuing a challenging, dynamic, responsible, and rewarding career and applying my skills and enthusiasm in a position for career growth.

ACHIEVEMENTS:

- Recognized for successful business growth by developing customer relationships.
- Excellent communication skill set in dealing with a variety of clients.
- Solid track record of exceeding corporate objectives.
- Good in managing public relation.
- Decisive & empowering management style in delivering results.

PROFESSIONAL EXPERIENCE:

➤ **REDHA AL ANSARI EXCHANGE. [Ajman-UAE] Cashier**

[Nov 2015– Dec 2024]

- Handling cash in terms of foreign currency exchange as per daily market rates provided by dealer.
- Handling petty cash expenses related to branch.
- Handling western union money transfer for both inward and outward remittances.
- Handling an overall AED and foreign currencies in single till.
- Making bank account transfers to various countries as per central bank policies and procedures
- Carryout special services such as WPS documentation and ATM cards
- Inform customer about company product and services.
- Perform other related duties as assigned.
- Day ends tally the cash and report to manager.

➤ **Wall Street Finance Limited [Spice money Forex], INDIA**

Business Development Manager [Jun 2011– Nov 2015]

- Responsible for entire business development activity for overall three branches.
- Monitoring branch sales activity and motivate marketing executives to procure more sales achieve the given target and move on to next level.
- Acquisition of new corporate for foreign exchange business.
- Addition of new consultants for fresh outward remittance business.
- Addition of new referral agents and issuing licence for franchisee as per RBI rules and regulations.

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COMPUTER SKILLS

- Computer Basics.
- Microsoft Windows OS.
- Ms-office

UAE Driving Licence

Light Vehicle – Valid up to 19/05/2026

References Upon request

- Acquisition of new locations for western union agents and procure more revenue through that.

AEGON Religare Life Insurance Company Limited

Business Development Manager [May 2010 – June 2011]

- Recruitment & Development of Life Advisors (Agency Distribution)
- Achieving The Sales Target
- Motivating team members and training them about the product to increase sales and achieving good incentives.
- Conducting weekly events on corporate platform to make aware of our products to increase sales.

CLASSIC FOREX & Consultancy Services PVT LTD, Bangalore,

India

Forex Executive [Oct 2005 to Nov 2009]

- My job responsibilities are to take the foreign currency and exchange them according to our company rates.
- Quoting rates to Banks, FFMCs, Retail Customer, Visiting Banks, FFMCs, Corporate throughout Bangalore.
- Activation of foreign exchange business in new branches.
- Responsible for the day-to-day marketing, operations.
- Acquisition of corporate clientele and relationship management with the same.
- Formulating marketing strategies and segmentation of the market.
- Opening and discounting of foreign and inland letter of credits.
- Monitoring day to day banking activities.
- Online rates booking, keeping tab on the fluctuating Forex rates, and consistently quoting it to the clients which helps in procuring more currency.
- Visiting Banks, FFMCs, Corporate throughout Bangalore.
- Good knowledge, Sharpness & pleasant attitude to cope up with the clients, banks and corporate.
- Complete marketing responsibility for Forex Products so as to increase the awareness and in turn to procure more revenue.
- Good knowledge, Sharpness & pleasant attitude to cope up with the clients, banks and corporate.